



Premium VAR Suggested Retail Price List
July 1998

CONFIDENTIAL PRICE LIST

Discount: 20%

CD Sampler

Package	Platform	License	Media	Adobe Part Number	Suggested Retail Price	Cost	3.5"/CD UPC Codes	Case/Pallet Quantity
Product Sampler CD	Macintosh/Windows	-	CD	90011605	\$9.95	\$7.96	No UPC code for this product	n/a
	Unix version only on Acrobat Products							

Graphics Products

Package	Platform	License	Media	Adobe Part Number	Suggested Retail Price	Cost	3.5"/CD UPC Codes	Case/Pallet Quantity
Adobe Dimensions v3.0	PowerMac	-	CD	16010011	\$199.00	\$159.20	718659-064365	16 @ 24/384
Adobe Dimensions v3.0	WIN 95/NT	-	CD	26010011	\$199.00	\$159.20	718659-064471	16 @ 24/384
Adobe Illustrator v7.0	Mac/PowerMac	-	CD	16000146	\$595.00	\$476.00	718659-064082	6 @ 24/144
Adobe Illustrator v7.0	Win95/NT	-	CD	26000008	\$595.00	\$476.00	718659-064235	6 @ 24/144
Price Increase August 1, 1998	*Adobe Illustrator v7.0 5 Pack	-	CD	16000152	\$2,380.00	\$1,904.00	718659-064143	6 @ 24/144
	*Adobe Illustrator v7.0 5 Pack	-	CD	26000013	\$2,380.00	\$1,904.00	718659-064280	6 @ 24/144
New! Adobe Product Shipping July 1998	Adobe ImageReady v1.0	-	CD	13110001	\$299.00	\$239.20	718659-083137	-
	Adobe ImageReady v1.0	-	CD	23110001	\$299.00	\$239.20	718659-083236	-
	Adobe Photoshop v5.0	-	CD	13100400	\$995.00	\$796.00	718659-080938	10/200
	Adobe Photoshop v5.0	-	CD	23100400	\$995.00	\$796.00	718659-081713	10/200
Price Increase August 1, 1998	*Adobe Photoshop v5.0 5 Pack	-	CD	13100406	\$4,475.00	\$3,580.00	718659-080990	20/400
	*Adobe Photoshop v5.0 5 Pack	-	CD	23100406	\$4,475.00	\$3,580.00	718659-081775	20/400
	Adobe Streamline v4.0	-	CD	16020011	\$199.00	\$159.20	718659-064587	18 @ 24/432
	Adobe Streamline v4.0	-	CD	26020011	\$199.00	\$159.20	718659-064693	18 @ 24/432

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Graphics Products - SUN

Package	Platform	License	Media	Adobe Part Number	Suggested Retail Price	Cost	3.5"/CD UPC Codes	Case/Pallet Quantity
Adobe Illustrator - 5.5								
• Single User Pack	SUN	-	CD	07501030	\$995.00	\$796.00	718659-049874	6 @ 24/144
• 5 User Pack	SUN	-	CD	07501035	\$3,995.00	\$3,196.00	718659-049898	6 @ 24/144
• 10 User Pack	SUN	-	CD	07501036	\$6,995.00	\$5,596.00	718659-049900	-
• Documentation Only	SUN	-	-	07501042	\$150.00	\$120.00	718659-049959	-
Adobe Photoshop 3.0.1								
• Single User Pack - Node Locked	SUN	-	CD	07101036	\$995.00	\$796.00	718659-047780	6 @ 24/144
• Single User Pack - Floating	SUN	-	CD	07101029	\$1,895.00	\$1,516.00	718659-047313	6 @ 24/144
• 5 User Pack	SUN	-	CD	07101026	\$7,595.00	\$6,076.00	718659-047320	6 @ 24/144
• Documentation Only	SUN	-	-	07101031	\$150.00	\$120.00	718659-047375	-

Graphics Products - SGI

Package	Platform	License	Media	Adobe Part Number	Suggested Retail Price	Cost	3.5"/CD UPC Codes	Case/Pallet Quantity
Adobe Illustrator - 5.5								
• Single User Pack	SGI	-	CD	06501023	\$995.00	\$796.00	718659-043790	6 @ 24/144
• 5 User Pack	SGI	-	CD	06501024	\$3,995.00	\$3,196.00	718659-043800	6 @ 24/144
• 10 User Pack	SGI	-	CD	06501012	\$6,995.00	\$5,596.00	718659-043810	-
• Documentation Only	SGI	-	-	06501025	\$150.00	\$120.00	718659-046730	-
Adobe Photoshop 3.0.1								
• Single User Pack -Node Locked	SGI	-	CD	06101033	\$995.00	\$796.00	718659-047820	6 @ 24/144
• Single User Pack - Floating	SGI	-	CD	06101026	\$1,895.00	\$1,516.00	718659-047207	6 @ 24/144
• 5 User Pack	SGI	-	CD	06101023	\$7,595.00	\$6,076.00	718659-047214	6 @ 24/144
• Documentation Only	SGI	-	-	06101028	\$150.00	\$120.00	718659-047269	-

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Page Layout Products

Package	Platform	License	Media	Adobe Part Number	Suggested Retail Price	Cost	3.5"/CD UPC Codes	Case/Pallet Quantity
Adobe PageMaker v6.0	Win 3.1/ Win 95	-	Disk & CD	27500001	\$895.00	\$716.00	718659-046507	5 @ 36/180
Adobe PageMaker v6.52	Mac/Power Mac	-	CD	17500186	\$895.00	\$716.00	718659-077068	5 @ 36/180
Adobe PageMaker v6.52	Win 95/NT	-	CD	27500155	\$895.00	\$716.00	718659-077174	5 @ 36/180
•License Pack	Mac/Power Mac	-	License	17500191	\$716.00	\$572.80	718659-060077	5 @ 36/180
•License Pack	Win 95/NT	-	License	27500160	\$716.00	\$572.80	718659-060213	5 @ 36/180
•5 User License Pack	Mac/Power Mac	-	CD	17500189	\$3,580.00	\$2,864.00	718659-060053	5 @ 36/180
•5 User License Pack	Win 95/NT	-	License & CD	27500158	\$3,580.00	\$2,864.00	718659-060190	5 @ 36/180

Price Increase
August 1, 1998

Page Layout Products - French Canadian Version*

Package	Platform	License	Media	Adobe Part Number	Suggested Retail Price	Cost	3.5"/CD UPC Codes	Case/Pallet Quantity
*International for Canada only.								
Adobe PageMaker v6.52 FC	Mac/PowerMac	-	CD	01750590	\$895.00	\$716.00	718659-063757	5 @ 36/180
Adobe PageMaker v6.52 FC	Win95/Win NT	-	CD	02750421	\$895.00	\$716.00	718659-063719	5 @ 36/180

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Premium VARS Suggested Retail Price List

July 1998

CONFIDENTIAL PRICE LIST

Discount: 20%

Page Layout Products

Package	Platform	License	Media	Adobe Part Number	Suggested Retail Price	Cost	3.5"/CD UPC Codes	Case/Pallet Quantity
Adobe FrameMaker 5.1.1	Windows 3.1	Personal	Disk & CD	27910016	\$895.00	\$716.00	718659-057350	
Adobe FrameMaker 5.1.1	Win95/NT 3.5 or later	Personal	Disk & CD	27910004	\$895.00	\$716.00	718659-056094	
Adobe FrameMaker 5.5	Mac/PowerMac	Personal	CD	17910059	\$895.00	\$716.00	718659-066772	
Adobe FrameMaker 5.5	Win95/NT	Personal	CD	27910081	\$895.00	\$716.00	718659-067076	
Adobe FrameMaker 5.5	UNIX-SUN,IBM,SGI,&HP	Personal	CD	37900224	\$1,495.00	\$1,196.00	718659-076955	
Adobe FrameMaker 5.5	UNIX-SUN,IBM,SGI,&HP	Shared	CD	37900226	\$2,595.00	\$2,076.00	718959-076979	
Adobe FrameViewer 5.1.1	Windows 3.1	-	Disk & CD	2790424	\$29.00	\$23.20	718659-055806	
Adobe FrameViewer 5.5	Mac/PowerMac	-	CD	17930001	\$29.00	\$23.20	718659-055806	
Adobe FrameViewer 5.5	Win 95/NT	-	CD	27930001	\$29.00	\$23.20	718659-067328	
Adobe FrameViewer 5.5	UNIX-SUN,IBM,SGI,&HP	-	CD	37930001	\$50.00	\$40.00	718659-074982	
Adobe FrameViewer Retrieval Toolkit 5.5	Mac/Win/UNIX	-	CD	47930004	\$3,995.00	\$3,196.00	718659-080181	

Price Increase Aug. 1, 1998

Page Layout Products - French Canadian Version*

*International for Canada only.

Package	Platform	License	Media	Adobe Part Number	Suggested Retail Price	Cost	3.5"/CD UPC Codes	Case/Pallet Quantity
FrameMaker v5.5								
•French Canadian	Mac/PowerMac	Personal	CD	17910141	\$895.00	\$716.00	718659-081997	
•French Canadian	Win 95/NT	Personal	CD	27910182	\$895.00	\$716.00	718659-082062	
•French Canadian	UNIX	Personal	CD	37900366	\$1,495.00	\$1,196.00	718659-082130	
•French Canadian	UNIX	Shared	CD	37900369	\$2,595.00	\$2,076.00	718659-082161	

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Page Layout Products

Package	Platform	License	Media	Adobe Part Number	Suggested Retail Price	Cost	3.5"/CD UPC Codes	Case/Pallet Quantity
Requiring Specific Authorization	Adobe FrameMaker 5.1.1 +SGML	Windows 3.1 or later	Personal	CD	02790001	\$1,495.00	\$1,196.00	718659-051365
	Adobe FrameMaker 5.1.1 +SGML	UNIX-SUN,IBM,SGI&HP	Personal	CD	08790001	\$1,995.00	\$1,596.00	718659-051273
	Adobe FrameMaker 5.1.1 +SGML	UNIX-SUN,IBM,SGI&HP	Shared	CD	08790004	\$3,995.00	\$3,196.00	718659-051220
	Adobe FrameMaker 5.5 +SGML	Mac/PowerMac	Personal	CD	17920004	\$1,995.00	\$1,596.00	718659-066895
	Adobe FrameMaker 5.5 +SGML	Win95/WinNT	Personal	CD	27920004	\$1,995.00	\$1,596.00	718659-067182
	Adobe FrameMaker 5.5 +SGML	UNIX-SUN,IBM,SGI,&HP	Personal	CD	37920003	\$1,995.00	\$1,596.00	718659-067649
	Adobe FrameMaker 5.5 +SGML	UNIX-SUN,IBM,SGI&HP	Shared	CD	37920007	\$3,995.00	\$3,196.00	718659-067687

Page Layout Products (FrameMaker +SGML Migration)

Package	Platform	License	Media	Adobe Part Number	Suggested Retail Price	Cost	3.5"/CD UPC Codes	Case/Pallet Quantity
FrameMaker v5.5 +SGML Migration	Mac/PowerMac	Personal	CD	17920007	\$995.00	\$796.00	718659-066925	
FrameMaker v5.5 +SGML Migration	Win95/Win NT	Personal	CD	27920007	\$995.00	\$796.00	718659-067212	
FrameMaker v5.5 +SGML Migration	UNIX-SUN,IBM,SGI,&HP	Personal	CD	27920006	\$995.00	\$796.00	718659-067670	
FrameMaker v5.5 +SGML Migration	UNIX-SUN,IBM,SGI,&HP	Shared	CD	37920010	\$1,495.00	\$1,196.00	718659-067717	

*FrameMaker SGML call for specific authorization. Please contact your Adobe Reseller Representative at 1-800-447-3577 with any questions.

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Premium VARS Suggested Retail Price List

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FrameMaker +SGML - Canadian Version*

*International for Canada only.

Package	Platform	License	Media	Adobe Part Number	Suggested Retail Price	Cost	3.5"/CD UPC Codes	Case/Pallet Quantity
Adobe FrameMaker v5.5 +SGML FC	Mac/PowerMac	Personal	CD	17920072	\$1,995.00	\$1,596.00	718659-082024	
Adobe FrameMaker v5.5 +SGML FC	Win95/NT	Personal	CD	27920073	\$1,995.00	\$1,596.00	718659-082093	
Adobe FrameMaker v5.5 +SGML FC	UNIX	Personal	CD	37920115	\$1,995.00	\$1,596.00	718659-082192	
Adobe FrameMaker v5.5 +SGML FC	UNIX	Shared	CD	37920119	\$3,995.00	\$3,196.00	718659-082239	

FrameMaker + SGML Migration - Canadian Version*

*International for Canada only.

Package	Platform	License	Media	Adobe Part Number	Suggested Retail Price	Cost	3.5"/CD UPC Codes	Case/Pallet Quantity
FrameMaker v5.5 +SGML Migration FC	Mac/PowerMac	Personal	CD	17920075	\$995.00	\$796.00	718659-082055	-
FrameMaker v5.5 +SGML Migration FC	Win95/Win NT	Personal	CD	27920076	\$995.00	\$796.00	718659-082123	-
FrameMaker v5.5 +SGML Migration FC	UNIX	Personal	CD	37920118	\$995.00	\$796.00	718659-082222	-
FrameMaker v5.5 +SGML Migration FC	UNIX	Shared	CD	37920119	\$3,995.00	\$3,196.00	718659-082239	-

*FrameMaker SGML call for specific authorization. Please contact your Adobe Reseller Representative at 1-800-447-3577 with any questions.

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CustomerFirst - Technical Support Contracts

Package	Platform	License	Media	Adobe Part Number	Suggested Retail Price	Cost	3.5"/CD UPC Codes	Case/Pallet Quantity
Alliance	Mac/Win	-	-	09941259	\$149.00	\$119.20	-	-
Alliance	UNIX	-	-	09941260	\$249.00	\$199.20	-	-
Alliance Plus	Mac/Win	-	-	09941261	\$399.00	\$319.20	-	-
Alliance Plus	UNIX	-	-	09941262	\$599.00	\$479.20	-	-
Alliance Premium	Mac/Win	-	-	09941263	\$1,999.00	\$1,599.20	-	-
Alliance Premium	UNIX	-	-	0994 1265	\$1,999.00	\$1,599.20	-	-

Customer First - Maintenance for Frame Products Only

Package	Platform	License	Media	Adobe Part Number	Suggested Retail Price	Cost	3.5"/CD UPC Codes	Case/Pallet Quantity
Adobe FrameMaker	Mac/Win	Personal	-	09941471	\$149.00	\$119.20	-	-
Adobe FrameMaker	UNIX	Personal	-	09941472	\$229.00	\$183.20	-	-
Adobe FrameMaker	UNIX	Shared	-	09941473	\$399.00	\$319.20	-	-
Adobe FrameMaker +SGML	Mac/Win	Personal	-	09941474	\$299.00	\$239.20	-	-
Adobe FrameMaker +SGML	UNIX	Personal	-	09941475	\$299.00	\$239.20	-	-
Adobe FrameMaker +SGML	UNIX	Shared	-	09941476	\$599.00	\$479.20	-	-

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Dynamic Media Products

Package	Platform	License	Media	Adobe Part Number	Suggested Retail Price	Cost	3.5"/CD UPC Codes	Case/Pallet Quantity
Adobe After Effects v3.1	Mac/Power Mac	-	CD	15510001	\$995.00	\$796.00	718659-047481	-
Adobe After Effects v3.1	Win 95/Win NT	-	CD	25510001	\$995.00	\$796.00	718659-062798	-
Adobe After Effects v3.1 Production Bundle	Mac/Power Mac	-	CD	15510002	\$1,995.00	\$1,596.00	718659-062798	-
Adobe After Effects v3.1 Production Bundle	Win 95/NT 3.5	-	CD	25510005	\$1,995.00	\$1,596.00	718659-062835	-
Adobe After Effects v3.1 PB/PhotoShop 4.0	Mac/PowerMac	-	CD	15510062	\$2,495.00	\$1,996.00	718659-065126	-
Adobe After Effects v3.1 PB/PhotoShop 4.0	Win 95/Win NT	-	CD	25510024	\$2,495.00	\$1,996.00	718659-066406	-
Adobe After Effects v3.1 PB/Premiere v4.2	Mac/PowerMac	-	CD	15510094	\$2,495.00	\$1,996.00	718659-079284	-
Adobe After Effects v3.1 PB/Premiere v4.2	Win 95/Win NT	-	CD	25510061	\$2,495.00	\$1,996.00	718659-079284	-
Adobe Premiere v5.0	Power Mac	-	CD	15500014	\$895.00	\$716.00	718659-079963	6 @ 24/144
Adobe Premiere v5.0	Win 95/Win NT 4.0 or later	-	CD	25500014	\$895.00	\$716.00	718659-07994	6 @ 24/144
Adobe Premiere v4.2	SGI	-	CD	35500001	\$995.00	\$796.00	718659-064839	TBD

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Discount:

Electronic Document Solution Products

Package	Platform	License	Media	Adobe Part Number	Suggested Retail Price	Cost	3.5"/CD UPC Codes	Case/Pallet Quantity
Adobe Acrobat Capture v2.0.1	Win 95/Win NT	-	CD	22101133	\$895.00	\$716.00	TBD	20 @ 24/480
Adobe Acrobat Capture 20,000 Pack	Win 95/Win NT	-	CD	22101104	\$595.00	\$476.00	718659-065515	n/a
Adobe Acrobat Capture 200,000 Pack	Win 95/Win NT	-	CD	22101103	\$4,995.00	\$3,996.00	TBD	n/a
Adobe Acrobat v3.0.1	Power Mac/Mac	-	CD	12001136	\$295.00	\$236.00	718659-076184	10 @ 24/240
Adobe Acrobat v3.0.1	Win 3.1/Win 95/Win NT	-	CD	22001137	\$295.00	\$236.00	718659-076245	10 @ 24/240
Adobe Acrobat v3.0.1 Cross Platform 10 Pk	Mac/PowerMac/Win 3.1/95/NT	-	CD	42001144	\$1,595.00	\$1,276.00	718659-076504	10 @ 24/240

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Premium VAR Suggested Retail Price List - UNIX

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Discount:

Electronic Document Solution Products - Unix

Package	Platform	License	Media	Adobe Part Number	Suggested Retail Price	Cost	3.5"/CD UPC Codes	Case/Pallet Quantity
Adobe Acrobat v3.0.1 UNIX	Sun/HP/AIX	-	CD	32001139	\$295.00	\$236.00	718659-076344	10 @ 24/240
Adobe Acrobat v3.0.1 UNIX 10 Pack	SUN/HP/AIX	-	CD	32001147	\$1,595.00	\$1,276.00	718659-076429	10 @ 24/240

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Type Products								
Package	Platform	License	Media	Adobe Part Number	Suggested Retail Price	Cost	3.5"/CD UPC Codes	Case/Pallet Quantity
Adobe Type Basics v4.0	Macintosh	-	Disk	17170000	\$198.00	\$158.40	718659-061104	20 @ 24/480
Adobe Type Basics v4.0	Windows	-	Disk	27170000	\$198.00	\$158.40	718659-061135	20 @ 24/480
Adobe Type Manager Deluxe v4.0	Mac/PowerMac	-	CD	01333164	\$99.95	\$79.96	718659-055462	25 @ 40/100
Adobe Type Manager Deluxe v4.0	Windows 95 only	-	CD	02332019	\$99.95	\$79.96	718659-055554	25 @ 40/100
Adobe Type Manager Deluxe v4.0	Windows NT only	-	CD	02332032	\$99.95	\$79.96	718659-062019	25 @ 24/480
Adobe Type Manager Deluxe 4.0 and Adobe Type Reunion Deluxe v2.1	Mac/PowerMac	-	CD	0133179	\$119.99	\$95.99	718659-061050	-
Adobe Type On Call v4.2 (Font Families 1-380)	Mac/PowerMac Win 3.x/Win95/Win NT	-	CD	47040000	\$69.00	\$55.20	718659-063924	20 @ 24/480
Adobe Type Reunion Deluxe v2.0	Mac/PowerMac	-	CD	01871013	\$60.00	\$48.00	718659-053260	
Adobe Font Folio v8.0	Mac/PowerMac	-	CD	47060000	\$8,200.00	\$7,200.00	718659-078164	-
2 Printer/ 20 CPU License	Win NT/ Win 95	-	CD	47060000	\$8,200.00	\$7,200.00	718659-078164	-

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Adobe Home and Office Products								
Package	Platform	License	Media	Adobe Part Number	Street Price	Cost	3.5"/CD UPC Codes	Case/Pallet Quantity
Adobe Home Publisher Dlx CD 2.1	Macintosh	-	CD	01481012	\$49.00	\$59.99	718659-050375	5 @ 36/180
*Adobe PageMill v2.0.1	Mac/PowerMac	-	CD	17700075	\$99.00	\$81.25	718659-066420	
Adobe PageMill v3.0	Win NT 3.5 or later	-	CD	27700095	\$99.00	\$81.25	718659-079666	
Adobe PhotoDeluxe v2.0	Macintosh	-	CD	18101020	\$49.00	\$39.20	718659-077396	5 @ 36/180
Adobe PhotoDeluxe v2.0	Win 3.1/Win95/WinNT	-	CD	28101021	\$49.00	\$39.20	718659-077365	5 @ 36/180
*Adobe PhotoDeluxe Business Edition v1.0	Win 95/Win NT	-	CD	28110001	\$99.00	\$81.25	718659-081652	-
Adobe Type Twister v1.0	Macintosh	-	Disk	670-001	\$49.99	\$39.99	746872-007869	5 @ 36/180
Adobe Type Twister v1.0	Windows	-	Disk	680-001	\$49.99	\$39.99	746872-007876	5 @ 36/180

Special Pricing

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Premium VAR Suggested Retail Price List - Upgrades

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Graphics Upgrade Products

Package	Platform	License	Media	Adobe Part Number	Suggested Retail Price	Cost	3.5"/CD UPC Codes	Case/Pallet Quantity
Adobe Illustrator 7.0 Upgrade	Mac/PowerMac		Disk & CD	16000147	\$129.00	\$103.20	718659-060909	
	Win 95/NT 4.0 or later		Disk & CD	26000009	\$129.00	\$103.20	718659-064242	
7.0 Upgrade 5 pack	Mac/PowerMac		Disk & CD	16000153	\$580.00	\$464.00	718659-060848	
Adobe Photoshop v5.0 Upgrade	PowerMac		CD	13100403	\$199.00	\$159.20	718659-080969	
	Win 95/Win NT		CD	23100403	\$199.00	\$159.20	718659-081744	
v5.0 Upgrade 5 Pack	PowerMac		CD	13100407	\$895.00	\$716.00	718659-081003	
v5.0 Upgrade 5 Pack	Win 95/Win NT		CD	23100407	\$895.00	\$716.00	718659-081783	

Page Layout Upgrade Products (PageMaker)

Package	Platform	License	Media	Adobe Part Number	Suggested Retail Price	Cost	3.5"/CD UPC Codes	Case/Pallet Quantity
Adobe PageMaker v6.5 Upgrade	Mac/PowerMac	-	CD	17500193	\$129.00	\$103.20	718659-066949	
	Win 95/NT	-	CD	27500162	\$129.00	\$103.20	718659-067328	
Upgrade 5 Pack	Mac/PowerMac	-	CD	17500196	\$445.50	\$356.40	718659-066871	
Upgrade 5 Pack	Win 95/NT	-	CD	27500165	\$445.50	\$356.40	718659-066871	

Page Layout Upgrade Products - French Canadian Version *

* International for Canada only

Package	Platform	License	Media	Adobe Part Number	Suggested Retail Price	Cost	3.5"/CD UPC Codes	Case/Pallet Quantity
Adobe PageMaker 6.5 Upgrade	Mac/PowerMac	-	Disk & CD	01750592	\$129.00	\$103.20	718659-066895	
Adobe PageMaker 6.5 Upgrade	Windows	-	Disk & CD	02750423	\$129.00	\$103.20	718659-067281	

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Electronic Document Solution Product Upgrades

Package	Platform	License	Media	Adobe Part Number	Suggested Retail Price	Cost	3.5"/CD UPC Codes	Case/Pallet Quantity
Adobe Acrobat Capture v2.0.1 Upgrade	Win 95/Win NT	-	CD	22101138	\$169.00	\$135.20	TBD	
Acrobat 3.0.1 Upgrade from 2.1 Exchange	Mac/PowerMac	-	CD	12001148	\$79.00	\$63.20	718659-078065	
Acrobat 3.0.1 Upgrade from 2.1 Exchange	Win 3.1/Win 95/NT 3.5 or later	-	CD	22001149	\$79.00	\$63.20	718659-078096	
Acrobat 3.0.1 Upgrade from 2.1 Pro	Mac/PowerMac	-	CD	12001149	\$59.00	\$47.20	718659-078072	
Acrobat 3.0.1 Upgrade from 2.1 Pro	Win 3.1/Win 95/NT 3.5 or later	-	CD	22001150	\$59.00	\$47.20	718659-078102	
Acrobat 3.0.1 Upgrade Workgroups	Mac/PowerMac/Win 3.1/95/NT 3.5 or la	-	CD	42001153	\$299.00	\$239.20	718659-038557	

In the event of a discrepancy between this price list and Adobe's then current published price list, Adobe's then current price list will then apply.



Premium VAR Suggested Retail Price List - Upgrades
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CONFIDENTIAL PRICE LIST
Discount: 20%

Dynamic Media Product Upgrades

Special Discount Price

Now Shipping

Package	Platform	License	Media	Adobe Part Number	Suggested Retail Price	Cost	3.5"/CD UPC Codes	Case/Pallet Quantity
Adobe After Effects 3.1 Upgrade	Windows 3.1/Win 95/NT 4.0		CD	25510004	\$1,295.00	\$1,036.00	718659-055214	
Standard to Production Bundle	Mac/PowerMac		CD	15510003	\$1,295.00	\$1,036.00	718659-054652	
Adobe Premiere v5.0	PowerMac	-	CD	15500035	\$199.00	\$159.20	718659-081355	
Adobe Premiere v5.0	Win 95/Win NT 4.0 or later	-	CD	25500035	\$199.00	\$159.20	718659-081393	

Adobe Home and Office Products

Package	Platform	License	Media	Adobe Part Number	Suggested Retail Price	Cost	3.5"/CD UPC Codes	Case/Pallet Quantity
Adobe PhotoDeluxe v2.0 Upgrade	Mac/PowerMac	-	CD	18101023	\$39.00	\$31.20	718659-077419	
Adobe PhotoDeluxe v2.0 Upgrade	Win 3.1/Win95/NT	-	CD	28101024	\$39.00	\$31.20	718659-077426	
Adobe Pagemill 2.0.1 Upgrade	Mac/PowerMac	-	CD	17700079	\$49.00	\$39.20	718659-067670	
•2.0 Competitive Upgrade	Mac/PowerMac	-	CD	17700119	\$69.00	\$55.20	718659-067472	
•2.0 Competitive Upgrade	Windows 3.1/Win 95/NT	-	CD	27700029	\$69.00	\$55.20	718659-067731	
•Upgrade 10 Pack	Mac/PowerMac	-	CD	17700080	\$392.00	\$313.60	718659-067731	
Adobe Pagemill v3.0 Upgrade	Win 95/Win NT v4.0	-	CD	27700098	\$49.00	\$39.20	718659-067731	

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Premium VAR Suggested Retail Price List - Upgrades

July 1998

CONFIDENTIAL PRICE LIST

Discount: 20%

Graphics Upgrade Products - SUN

Package	Platform	License	Media	Adobe Part Number	Suggested Retail Price	Cost	3.5"/CD UPC Codes	Case/Pallet Quantity
Adobe Illustrator - 5.5								
• Single User Upgrade	SUN	-	CD	07501023	\$295.00	\$236.00	718659-043193	
• 5 User Pack Upgrade	SUN	-	CD	07501024	\$1,180.00	\$944.00	718659-043322	
• 10 User Pack Upgrade	SUN	-	CD	07501025	\$2,065.00	\$1,652.00	718659-043339	
Adobe Photoshop 3.0								
• 2.5.2 Bundle Upgrade to Node Locked 3.0	SUN	-	CD	07101040	\$495.00	\$396.00	718659-049560	
• Single User Upgrade	SUN	-	CD	07101037	\$495.00	\$396.00	718659-047795	
• 5 User Pack Upgrade	SUN	-	CD	07101038	\$1,980.00	\$1,584.00	718659-047801	
• 10 User Pack Upgrade	SUN	-	CD	07101039	\$3,465.00	\$2,772.00	718659-047818	

Graphics Upgrade Products - SGI

Package	Platform	License	Media	Adobe Part Number	Suggested Retail Price	Cost	3.5"/CD UPC Codes	Case/Pallet Quantity
Adobe Illustrator - 5.5								
• Single User Upgrade	SGI	-	CD	06501020	\$295.00	\$236.00	718659-045562	
• 5 User Pack Upgrade	SGI	-	CD	06501021	\$1,180.00	\$944.00	718659-045579	
• 10 User Pack Upgrade	SGI	-	CD	06501022	\$2,065.00	\$1,652.00	718659-045586	
Adobe Photoshop 3.0								
• 2.5.2 Bundle Upgrade to Node Locked 3.0	SGI	-	CD	06101037	\$495.00	\$396.00	718659-049553	
• Single User Upgrade	SGI	-	CD	06101034	\$495.00	\$396.00	718659-047832	
• 5 User Pack Upgrade	SGI	-	CD	06101035	\$1,980.00	\$1,584.00	718659-047849	
• 10 User Pack Upgrade	SGI	-	CD	06101036	\$3,465.00	\$2,772.00	718659-047856	

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Premium VAR Suggested Retail Price List - Upgrades
July 1998

CONFIDENTIAL PRICE LIST

Discount:

Electronic Document Solution Products - Unix Upgrades

Package	Platform	License	Media	Adobe Part Number	Suggested Retail Price	Cost	3.5"/CD UPC Codes	Case/Pallet Quantity
Adobe Acrobat v3.0.1 Upgrade from Adobe Acrobat v2.1 Exchange	SUN, Solaris, HP-UX, AIX	-	CD	32001161	\$79.00	\$63.20	718659-078126	10 @ 24/240
Adobe Acrobat v3.0.1 Upgrade from Adobe Acrobat v2.1 Pro	SUN, Solaris, HP-UX, AIX	-	CD	32001162	\$59.00	\$47.20	718659-078133	10 @ 24/240
Adobe Acrobat v3.0.1 Workgroups from Adobe Acrobat v2.1 Workgroups	SUN, Solaris, HP-UX, AIX	-	CD	32001163	\$299.00	\$239.20	718659-078140	10 @ 24/240

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Suggested Retail Price List - Upgrades

July 1998

CONFIDENTIAL PRICE LIST

Discount: 20%

Page Layout Frame Upgrade Products

Package	Platform	License	Media	Adobe Part Number	Suggested Retail Price	Cost	3.5"/CD UPC Codes	Case/Pallet Quantity
Adobe FrameMaker 5.5 Upgrade	Mac/PowerMac	Personal	CD	17910060	\$225.00	\$180.00	718659-066789	
Adobe FrameMaker 5.5 Upgrade	Win 95/ Win NT	Personal	CD	27910082	\$225.00	\$180.00	718659-067083	
Adobe FrameMaker 5.5 Upgrade	UNIX-SUN,IBM,SGI & HP	Personal	CD	37900225	\$375.00	\$300.00	718659-076962	
Adobe FrameMaker 5.5 Upgrade	UNIX-SUN,IBM,SGI & HP	Shared	CD	37900227	\$645.00	\$516.00	718659-076986	
Adobe FrameMaker 5.5 Upgrade	UNIX-SUN,IBM,SGI, & HP	Personal to Shared	CD	37900329	\$1,095.00	\$876.00	718659-079581	

Page Layout Frame Upgrade Products - French Canadian Version*

*International for Canada only.

Package	Platform	License	Media	Adobe Part Number	Suggested Retail Price	Cost	3.5"/CD UPC Codes	Case/Pallet Quantity
FrameMaker v5.5 Upgrade FC	Macintosh	Personal	CD	17910142	\$225.00	\$180.00	718659-082000	
FrameMaker v5.5 Upgrade FC	Windows	Personal	CD	27910183	\$225.00	\$180.00	718659-082079	
FrameMaker v5.5 Upgrade FC	UNIX	Personal	CD	37900367	\$375.00	\$300.00	718659-082147	
FrameMaker v5.5 Upgrade FC	UNIX	Shared	CD	37900370	\$645.00	\$516.00	718659-082178	

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