

JUL 28 1983



3820 I-55 North
P.O. Box 4273
Jackson, MS 39216
601-982-8078

July 25, 1983

MS. Stina Hans
President
MCBA
2441 Honolulu Avenue
Montrose, California 91020

Dear MS. Hans:

CEDACO has enjoyed a long and very positive relationship with MCBA. We recommend your software products whenever possible and have found that your newer packages such as C.O.P., B.O.M.P., and P.O. are opening even larger markets for us. One of these new markets, Manufacturing, holds a great deal of promise for CEDACO.

We have installed one MCBA system in a Manufacturing firm and have other prospects that look promising.

One reason for our success has been the support we have received from Business Technology Group, Inc. Mr. Steve Balta has provided sales presentations to our prospects and counseling to our customers in a well informed, professional manner. B.T.G. is an indispensable element in our marketing plans for MCBA Manufacturing software. We felt that you should be aware of how Business Technology Group has helped CEDACO better represent your products.

Sincerely,

A handwritten signature in dark ink, appearing to read "Warren A. Day", is written over a light-colored background.

Warren A. Day
Marketing Director

WAD/bjh

c.c.: Mr. G. Richard Kaiser
Business Technology Group, Inc.