

July 27, 1983

MCBA 2441 Honolulu Avenue Montrose, California 91020

Attn: Ms. Stina Hans, President

Dear Ms. Hans:

I am writing this letter to inform you of the valuable services performed by Business Technology Group, Inc. in the areas of sales and support of the MCBA manufacturing systems.

Throughout the five years that DMS has been a Digital OEM, we have found knowledge of the industry into which we were selling to be as important as the quality of the product being sold. BTG has provided in the past and hopefully will provide in the future the expertise to train our marketing and support staff in the manufacturing industry.

We are now bundling training credits, to be used by our clients at BTG, with all MCBA manufacturing software sold. We feel this will provide our clients with a greater understanding of the product and how it can be used than we can possibly provide. This will allow our support staff to concentrate on actual implementation and operator training opportunities rather than "teaching the client his business".

To the best of my knowledge, the expertise provided by BTG is not available to resellers and their clients elsewhere. We would be hardpressed to sell and support manufacturing systems without the support, BTG has and will provide for us.

Singerely,

Thomas E. Breeden

Vice President

DATA MANAGEMENT SYSTEMS, INC.

CC: G. Richard Kaiser

V.P., Business Technology Group

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