

SHORELINE SOFTWARE, INC.
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GUILFORD, CONNECTICUT 06437
481-4152

March 9, 1983

Mr. Marty S
Inc.

White Plains, NY 10605

Dear Marty:

The basic system installed for Scale-Tronix is a package with very few changes made to accommodate your requirements. These changes are detailed in the accompanying list of System Modifications. Enclosed are file layouts for those files changed, or, added for Scale. Also included is User Documentation for the Serial Number module. With the Standard User Documentation, file layouts and the accompanying material, any programmer familiar with Basic IV can answer any questions, or, trouble shoot any problems.

Since maintenance of the Serial Number File and it's associated indices is integrated into the billing programs, a great deal of care needs to be exercised when contemplating changes. Writing additional reports which read the files only should cause no problems.

The Standard User Documentation is resident on your disk in a file named "DOCFIL". The program to access the file for printing, or, modifying is "DOC". The prompts are self-explanatory. If it becomes necessary to utilize the disk space, I suggest you copy the file to tape and store it.

I believe this concludes my responsibilities under the terms of our original agreement.

If you have any further questions, please do not hesitate to ask.

Sincerely,


A. L. Bivona
President

cc: Kathy Meyers

SYSTEM MODIFICATIONS

A. Customer File Maintenance

1. Programs changed to accomodate following fields:
 - a. Type Code
 - b. Number of Beds
 - c. Number of Admissions
 - d. Finance Charge - y/n

B. Order Entry

1. Programs modified to read Customer/Order No. index "U6" to check for duplicate Customer P.O. No.'s.
2. Programs modified to update Ship-To/Order No. index, "U61".

C. Invoice Entry and Update

1. Programs changed to allow entry of scale and pump serial numbers for each line item.
2. Program "UP", update, modified to store each serial number in the Serial Number Masterfile, "S2". Simultaneously updates the Customer/Product index "S3", and the Product/Customer index, "S4".

D. Debit/Credit Memo Entry

1. Programs changed to allow entry of scale and pump serial numbers for each line item.
2. Program "VD", update moditied to store each serial number in the Serial Number Masterfile, "S2". Simultaneously updates the Customer/Product index "S3", and the Product/Customer index, "S4".

E. Commissions

1. The Commission File, "U9", has been completely redesigned. A new maintenance program "RV" has been installed.
2. Programs "UP" and "VD", invoice, Credit/Debit Memo update programs have been changed to write the appropriate records to the Commission File, "U9".

SYSTEM MODIFICATIONS

3. Program "VR", Cash Receipts Journal print has been modified to search the Commission File and update paid invoices.
4. The Commission Report program, "U\$", has been rewritten to produce the new Commission Report. When the report is run and the operator answers "y" to the "IS REPORT CORRECT" prompt, the program deletes paid commissions.

USER DOCUMENTATION

Serial Number Module

1. Main Menu

When the Serial Number Maintenance is selected from the the Order Processing Menu, the following menu will appear:

HISTORY FILE F.M. & LIST
1=ADD
2=CHANGE
3=DELETE
4=INQUIRY
5=INQUIRY BY CUSTOMER/PRODUCT
6=MASTER LIST
7=BATTERY LIST
8=MARKET REPORT
9=INSTALLATION LIST
ENTER FUNCTION ('CR'=END)

1=ADD

If this function is selected, a serial number may be added to the files. The following prompts will appear:

SERIAL NUMBER	Upto a 10 digit serial number may be entered.
PRODUCT NUMBER	Upto a 10 digit product number may be entered. The number is validated against the Inventory file.
CUSTOMER NUMBER CUSTOMER NUMBER	Upto a 6 digit customer number may be entered. The number is validated against the Customer Master File.
INVOICE NUMBER	Upto a 6 digit number.
INVOICE DATE	Entered as MMDDYY.
SHIPPING DATE	Entered as MMDDYY.
EVALUATION(Y OR N)	Either a "Y" or "N" must be entered.
WARRANTY PERIOD	A number form "0" to "60".
INSTALLATION COUNTER	A number from "1" to "99". If this counter already exists for this serial number, prompt is repeated.

USER DOCUMENTATION

Serial Number Module

PUMP SERIAL NUMBER Upto a 10 digit number.
P.O. NUMBER Upto a 10 digit customer
Purchase Order Number.

2=CHANGE

If this option is selected, the following prompts will appear:

SERIAL NUMBER(OR END) Upto a 10 digit number.
INSTALLATION COUNTER Enter a number from "0" to "99". If this serial number with this installation counter does not exist, the following message will appear:

NO SUCH SERIAL NUMBER

The serial number prompt will be repeated.

If the record number exists, the contents of the file will be displayed with a change code to the left of each field. The following prompt will appear:

CHANGE CODE(OR END) Enter a change code.

Fields may be changed in accordance with the specifications detailed under "1=ADD".

3=DELETE

If this option is selected, the following prompts will appear:

SERIAL NUMBER(OR END) Upto a 10 digit number.
INSTALLATION COUNTER Enter a number from "0" to "99". If this serial number with this installation counter does not exist, the following message will appear:

NO SUCH NUMBER

The serial number prompt will be repeated.

USER DOCUMENTATION

Serial Number Module

If the record exists, the contents of the record will be displayed to the screen. The following prompt will appear:

IS IT OKAY TO DELETE THIS (Y/N)

Respond with a "Y" or "N" for the desired action.

4=INQUIRY

If this option is selected, the following prompts will appear:

SERIAL NUMBER(OR END) Upto a 10 digit number.

INSTALLATION COUNTER Enter a number from "0" to "99". If this serial number with this installation counter does not exist, the following message will appear:

NO SUCH NUMBER

The serial number prompt will be repeated.

If the record exists, the contents of the record will be displayed to the screen. The serial number prompt will be repeated.

5=INQUIRY BY PRODUCT/CUSTOMER

If this selection is taken, the following menu will appear:

P = PRODUCT C = CUSTOMER s = SERIAL NUMBER

Enter the correct code for the desired sequence for the display.

The program also contains an option to print the display to the Line Printer.

6=MASTER LIST

If this option is selected, the entire contents of the Serial Number File will be printed to the Line Printer.

USER DOCUMENTATION

Serial Number Module

7=BATTERY LIST

If this selection is made, the following prompt will appear:

A LIST B LABELS L LETTER

Select the appropriate action.

8=MARKET REPORT

If this option is selected, the following menu will appear:

MARKET REPORT SELECTOR

1. SORT MARKET REPORT
2. PRINT MARKET REPORT
3. SORT MARKET SUMMARY REPORT
4. PRINT MARKET SUMMARY REPORT

ENTER SELECTION

If selection "1" is made, the following prompts will appear:

ENTER STATE CODE	Enter a 2 digit State Code. The code will be validated against the State Code Master.
BEGINNING CUSTOMER	Upto a 6 digit number.
ENDING CUSTOMER	Upto a 6 digit number.
ENTER PRODUCT	Upto a 10 digit product number. It will be validated against the inventory file.

SORT STARTED IN GHOST - CR

A carriage return will cause the Serial Number maintenance menu to appear.

If selection "2" is made, the Market Report will be printed to the Line Printer.

USER DOCUMENTATION

Serial Number Module

If selection "3" is made, the following prompts will appear:

ENTER STATE CODE	Enter a 2 digit State Code. The code will be validated against the State Code Master.
BEGINNING CUSTOMER	Upto a 6 digit number.
ENDING CUSTOMER	Upto a 6 digit number.
ENTER PRODUCT	Upto 10 6 digit numbers. They will be validated against the inventroy file.

SORT STARTED IN GHOST - CR

A carriage return will cause the Serial Number maintenance menu to appear.

If selction "4" is made, the Market Summary Report will be printed to the Line Printer.

USER DOCUMENTATION

Anticipated Orders

1. Main Menu

When the Anticipated Orders selection is made from the Order Processing Menu, the following menu will appear:

```
ANTICIPATED ORDERS
1=ADD
2=CHANGE
3=DELETE
4=INQUIRY
5=LIST
6=STATE CODE MAINTENANCE
```

1=ADD

If this option is selected, the following prompts will appear:

PRODUCT NUMBER	Upto a 10 digit number. It will be validated against the inventory file.
CUSTOMER NUMBER	Upto a 6 digit number. It will be validated against the customer file.
ENTRY DATE (MMDDYY)	Enter a valid date.
DATE TO BE ORDERED (MMDDYY)	Enter a valid date.
SOURCE - LINE 1	Upto 35 characters.
SOURCE - LINE 2	Upto 35 characters.
SOURCE - LINE 3	Upto 35 characters.
SALESMAN NUMBER	Upto 4 digits. It will be validated against the Salesman file.

2=CHANGE

If this option is selected, the following prompts will appear:

PRODUCT NUMBER	Upto a 10 digit number.
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USER DOCUMENTATION

Anticipated Orders

CUSTOMER NUMBER Upto a 6 digit number.

If the record exists, the contents of the record will be displayed with a change code to the left of each field. The following prompt will appear:

CHANGE CODE(OR END) Enter the number of the field to be changed. Any field can be changed in accordance with the specifications under "1=ADD".

3=DELETE

If this option is selected, the following prompts will appear:

PRODUCT NUMBER Upto a 10 digit number.

CUSTOMER NUMBER Upto a 6 digit number.

If the record exists, the contents of the record will be displayed. The following prompt will appear:

IS IT OKAY TO DELETE THIS ITEM(Y/N)

Respond with the correct code for the desired action.

4=INQUIRY

If this option is selected, the following prompts will appear:

PRODUCT NUMBER Upto a 10 digit number.

CUSTOMER NUMBER Upto a 6 digit number.

If the record exists, the contents of the record will be displayed.

5=LIST

If this selection is made, the following prompt will appear:

ENTER SALESMAN NUMBER

The entry of a valid salesman number will cause the report to be printed.

USER DOCUMENTATION

Anticipated Orders

6=STATE CODE MAINTENANCE

If this option is selected, the following screen will appear:

STATE CODE MAINTENANCE
(1) add (2) change (3) delete (4) inquiry (5) end option

STATE CODE
1. STATE NAME

If option "1" is selected, the cursor will be positioned at the STATE CODE line. Enter a state code of two digits. If it exists already an error message will appear at the bottom of the screen and the cursor will be repositioned at the STATE CODE line.

The cursor will then be positioned at the STATE NAME line. Enter upto a 35 character description.

If option "2" is selected, the cursor will be positioned at the STATE CODE line. Enter a state code of two digits. If the code does not exist, an error message will be printed at the bottom of the screen and the cursor will be repositioned to the STATE CODE line.

If the code exists, the STATE NAME will appear. The following prompt will appear:

CHANGE CODE - CR = END

Enter the change code, or, CR to end.

If option "3" is selected, the cursor will be positioned at the STATE CODE line. Enter a two digit code. If the code does not exist, an error message will appear at the bottom of the screen and the cursor will be repositioned at the STATE CODE line.

If the record exists, the contents will be printed to the screen and the following prompt will appear:

DELETE _ Y/CR

A response of "y" will delete the record.

If option "4" is made, the cursor will be positioned at the STATE CODE line. Enter a two digit code. If the record exists, it will be displayed to the screen.

DATA FILE DEFINITION

PAGE ____ OF ____

 FILE IDENT U9 | | | | PROJECT SCALE BY _____ DATE _____

KEY SIZE <u>12</u>	NUMBER OF RECORDS _____	RECORD SIZE <u>160</u>	DISC NO. _____	SECTOR NO. _____	<input checked="" type="checkbox"/> PERMANENT <input type="checkbox"/> SEQUENTIAL (INDEXED) <input type="checkbox"/> TEMPORARY <input checked="" type="checkbox"/> DIRECT <input type="checkbox"/> KEYS ONLY (SORT) <input type="checkbox"/> SERIAL
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 FILE DESCRIPTION SALESMAN COMMISSION FILE
KEY = INVOICE # + CUSTOMER #

PROGRAMS WHERE USED _____

CONTENTS

VAR NAME	ITEM SEQ	FIELD NAME	SIZE	POSITION	TYPE	PICTURE
E1A	1	INVOICE # (OR CR/DB MEMO #)	6			
D1A	2	INVOICE DATE	8			
C7	3	INVOICE AMOUNT (AFTER DISCOUNT)	9			
C8	4	COMMISSION PERCENT	5			
C9	5	COMMISSION AMOUNT	8			
C1A	6	SALESMAN NUMBER	2			
A#	7	CUSTOMER NUMBER	6			
E2A	8	REASON OF TRANSACTION	6			
K1A	9	PAYMENT DATE	8			
V	10	PAYMENT AMOUNT	8			
B1	11	NEW A/R BALANCE	8			
B4	12	OLD A/R BALANCE	8			
A1	13	DISCOUNT	7			
F4	14	OTHER ALLOWANCE	7			
X	15	G/L ACCRUAL UPDATED (0=NO 1=YES)	1			
E8#	16	CM: REASON OF TRANSACTION	6			
D8A	17	" DATE "	8			
V8	18	" AMOUNT "	8			
C8A	19	SALESMAN NUMBER + COMM. %	2+5 (FOR SPLITS)			XX##,##
J1A	20	SHIP-TO CUSTOMER NUMBER	6			

FILE LAYOUT

Name: 49

Description: COMMISSION FILE

Permanent Temporary Direct Sort Indexed 128 Size

Key: INVOICE NUMBER + CUSTOMER NUMBER

Variable	Seq	Field Name	Size	Type	Picture
E1#	1	INVOICE NUMBER	6	A/N	
D1#	2	INVOICE DATE	8	A/N	
C7	3	INVOICE AMOUNT	11	N	#####.##-
C8	4	COMMISSION %	5	N	##.##
C9	5	COMMISSION AMOUNT	10	N	#####.##-
C1#	6	SALESMAN NUMBER	4	A/N	
A#	7	CUSTOMER NUMBER	6	A/N	
K1#	8	LAST PAYMENT DATE	8	A/N	
V	9	LAST PAYMENT AMOUNT	11	N	#####.##-
V7	10	PAYMENTS TO DATE	11	N	#####.##-
X	11	UPDATE SWITCH	1	N	#
V9	12	COMMISSIONS PAID TO DATE	10	N	#####.##-
D4#	13	DATE COMM LAST PAID	8	A/N	
C3#	14	CHECK NUMBER	6	A/N	
V8	15	CHECK AMOUNT	10	N	#####.##-
J1#	16	SHIP-TO CUSTOMER NUMBER	6	A/N	

FILE LAYOUT

Name: 52

Description: SERIAL NUMBER FILE

Permanent Temporary Direct Sort Indexed 128 Size

Key: SERIAL NUMBER

Variable	Seq	Field Name	Size	Type	Picture
A#	1	SERIAL NUMBER	10	A/N	
B#	2	PRODUCT NUMBER	10	A/N	
C#	3	CUSTOMER NUMBER	6	A/N	
D#	4	INVOICE NUMBER	6	A/N	
E#	5	INVOICE DATE	8	A/N	
F#	6	SHIPPING DATE	8	A/N	
G#	7	EVALUATION	1	A/N	
H#	8	WARRANTY PERIOD	2	A/N	
I#	9	INSTALLATION COUNTER	2	A/N	
J#	10	PUMP SERIAL NUMBER	10	A/N	
K#	11	PURCHASE ORDER NO.	20	A/N	
L#	12	SALESMAN NUMBER	4	A/N	

FILE LAYOUT

Name: S3

Description: CUSTOMER/PRODUCT INDEX

Permanent Temporary Direct Sort Indexed 28 Size

Key: _____

Variable	Seq	Field Name	Size	Type	Picture
	1	CUSTOMER NUMBER	6	A/N	
	2	PRODUCT NUMBER	10	A/N	
	3	SERIAL NUMBER	10	A/N	
	4	INSTALLATION COUNTER	2	A/N	

FILE LAYOUT

Name: S4

Description: PRODUCT/CUSTOMER INDEX

Permanent Temporary Direct Sort Indexed 28 Size

Key: _____

Variable	Seq	Field Name	Size	Type	Picture
	1	PRODUCT NUMBER	10	A/N	
	2	CUSTOMER NUMBER	6	A/N	
	3	SERIAL NUMBER	10	A/N	
	4	INSTALLATION COUNTER	2	A/N	

FILE LAYOUT

Name: S5

Description: Sort FILE - MARKET REPORT

Permanent Temporary Direct Sort Indexed Size

Key: _____

Variable	Seq	Field Name	Size	Type	Picture
	1	BED SIZE	4	A1N	
	2	CUSTOMER NUMBER	6	A1N	
	3	SERIAL NUMBER	10	A1N	
		(BLANK IF NO INSTALLATION)			
	4	INSTALLATION COUNTER	2	A1N	
		(BLANK IF NO INSTALLATION)			

FILE LAYOUT

Name: 55

Description: SOFT FILE - MARKET SUMMARY

Permanent Temporary Direct Sort Indexed 56 Size

Key: _____

Variable	Seq	Field Name	Size	Type	Picture
	1	BED SIZE	4	A/N	
	2	CUSTOMER NUMBER	6	A/N	
BLANK	}	3	PRODUCT NUMBER	4	A/N
IF NO		4	SERIAL NUMBER	10	A/N
INST'LION	6	INSTALLATION COUNTER	2	A/N	

FILE LAYOUT

Name: 56

Description: CONTROL FILE - MARKET REPORT

Permanent Temporary Direct Sort Indexed Size

Key: _____

Variable	Seq	Field Name	Size	Type	Picture
	1	BEGIN CUSTOMER NUMBER	6	A/N	
	2	END CUSTOMER NUMBER	6	A/N	
	3	PRODUCT NUMBER	10	A/N	
	4	SALESMAN NUMBER	4	A/N	
	5	STATE CODE	2	A/N	

ORDER PROCESSING, INVENTORY AND SALES ANALYSIS

3-1. Direct Sales Entry

Upon selecting this function, the operator will be given the option of selecting a message which may be applied to the printed invoices. The system maintains up to ten invoice messages, one of which is designated as the "current" message. At this point the "current" message may be retained, eliminated or replaced by one of the other invoice messages. This option is presented only upon entering the Direct Sales entry function. Consequently, only the selected "current" message will be automatically available for the printed invoices.

After the message selection has been made, the system will display a formatted order document on the VDT screen and request the entry of an order number. The entered order number is then validated against the Direct Sales Journal file to insure that it is not a duplication of an existing order number.

The operator will then enter the customer number. The Customer file will then be accessed and the customer name and address data, along with the order date, salesman number and a system generated invoice number will be displayed.

If the customer's credit limit has been exceeded as the result of his last invoicing, the system will now display a "CREDIT LIMIT EXCEEDED" message. The operator may bypass the customer's order by entering "END" or continue the entry by responding with "CR".

The system will now request the following items:

1. Ship Via

This entry may contain up to ten alphameric characters. A "CR" response will bypass the entry.

2. Invoice Date

If a date other than the current system date is desired, it may be entered as MMDDYY. A "CR" response will cause the insertion of the system date.

ORDER PROCESSING, INVENTORY AND SALES ANALYSIS

3-1. Direct Sales Entry (Continued)

3. Sales I.D.

The system will display the I.D. of the salesman assigned to the customer now being processed. The operator may override the entry by entering another valid salesman I.D. or respond with a "CR" to retain the displayed I.D.

4. Terms

This entry may contain up to six alphanumeric characters. A "CR" response will bypass the entry.

At this point, the order heading information has been completely entered and the system will display the question "HEADER INFORMATION CORRECT (Y/N) OR END". The operator will now review all the data entered and respond accordingly.

A response of:

"END" - will clear all the order data and go back to the beginning of the function where the customer number request is made.

"N" - will retain all the order data and cycle back thru the heading data, beginning at the customer number entry. During this correction cycle the operator may enter new data or "CR" to retain the original data.

"Y" - indicates all data has been reviewed and is correct.

Once the heading data has been judged correct, the operator may begin entering the inventory line items. Each time a line item number is called for, the operator has the following entry options.

1. "END" This response assumes that all items for the order have been entered.

ORDER PROCESSING, INVENTORY AND SALES ANALYSIS

3-1. Direct Sales Entry (Continued)

2. "CR" This response indicates the entry of a noninventory item and will require the manual entry of the product description and price.
3. The item number of an inventory resident item

As each line item number is entered, the Inventory file is accessed and the item number is validated. If the item number is valid, the item description and price will be displayed for review. The operator will then enter the quantity ordered. If the available quantity (quantity on hand minus the quantity committed) is less than the quantity ordered, the system will display an "AVAILABLE QUANTITY EXCEEDED" message and the operator will be given the option of applying the transaction or deleting it.

The operator may now override the price entry by entering a new unit price or accepting the entry by responding with a "CR". The system will then calculate the extension.

Once the line item has been fully entered, a one-character mask will appear under the C/D heading on the order format. This halt will permit a final review of the entered line. A "D" response will delete the line while a "C" response will cycle back through the entry and allow for a change in item number or quantity ordered. A "CR" response assumes that the line is correct as entered. A maximum of 93 line items may be entered for each order.

Once all the line items have been entered, the system will display a line showing the total gross, discount and tax amounts. The operator may then enter the freight amount and the net amount of the order will be calculated and displayed. After the net calculation, the operator may, by entering a "C", change any of the total line entries and generate a new net figure.

At this point the system will display the message, "IS THE INVOICE CORRECT Y/N". An "N" response will cause the data to be deleted and the function will begin again at the order number entry step. A "Y" response will cause the order to be written to the Invoice file and the Inventory Master to be updated. A journal record is also written to the Direct Sales Journal file.

ORDER PROCESSING, INVENTORY AND SALES ANALYSIS

3-2. Direct Sales Journal

Using the journal records created during Direct Sales Entry, this function will print the Direct Sales Journal. The journal will report all invoices generated thru Direct Sale Entry showing order number, invoice number, customer number and name, salesman number, order date and the total line from each order.

ORDER PROCESSING, INVENTORY AND SALES ANALYSIS

3-3. Order Entry

Upon selecting this function the operator will be given the option of selecting a message which may be applied to the printed orders. The system maintains up to ten order messages, one of which is designated as the "current" message. At this point the "current" message may be retained, eliminated or replaced by one of the other order messages. This option is presented only upon entering the order entry function. Consequently, only the selected "current" message will be automatically available for the printed orders.

After the message selection has been made, the system will display a formatted order document on the VDT screen and request the entry of the customer number. When the customer number is entered, the Customer file is then accessed; and if the number is valid, the sold-to name and address along with an automatically generated order number will be displayed.

over 90 days
If the customer's credit limit has been exceeded as the result of his last invoicing, the system will now display a "CREDIT LIMIT EXCEEDED" message and the operator may bypass the customer's order by entering "END" or continue the entry by responding with "CR".

999999
The operator is then given the option of entering a customer ship-to number. The system provides up to 99 ship-to names and addresses for each customer record. A single "CR" response to the ship-to number request will display an entry mask in the shipping address portion of the order document and allow for the manual entry of a four-line ship-to name and address. Two consecutive "CR" responses to the ship-to number request will cause the word "SAME" to be inserted in the ship-to portion of the order document.

The system will then request the following items:

1. Order Date

If a date other than the current system date is desired, it may be entered as MMDDYY. A "CR" response will cause the insertion of the system date.

ORDER PROCESSING, INVENTORY AND SALES ANALYSIS

3-3. Order Entry (Continued)

2. Customer Order Number

This will allow²⁰ for the entry of a customer originated number up to ten alphameric characters in length. A "CR" response will bypass the entry.

check for digits

3. Sales I.D.

The system will display the I.D. of the salesman assigned to the customer now being processed. The operator may override the entry by entering another valid salesman I.D. or respond with a "CR" to retain the displayed I.D.

4. Date Wanted

The operator may enter the date wanted as MMDDYY or respond with "CR" which will insert "ASAP".

5. Ship Via

This entry may contain up to ten alphameric characters. A "CR" response will bypass the entry.

ORDER PROCESSING, INVENTORY AND SALES ANALYSIS

3-3. Order Entry (Continued)

At this point, the order heading information has been completely entered; and the system will display the question "HEADER INFORMATION CORRECT (Y/N) OR END". The operator will now review all the data entered and respond accordingly.

A response of:

- "END" - will clear all the order data and go back to the beginning of the function where the customer number request is made.
- "N" - will retain all the order data and cycle back thru the heading data, beginning at the ship-to number entry. During this correction cycle the operator may enter new data or "CR" to retain the original data.
- "Y" - indicates all data has been reviewed and is correct.

Once the heading data has been judged correct, the operator may begin entering the inventory line items. Each time a line item number is called for, the operator has the following entry options:

1. "END" This response assumes that all items for the order have been entered.
2. "CR" This response indicates the entry of a non-inventory item and will require the manual entry of the product description.
3. The item number of an inventory resident item.

As each line item number is entered, the Inventory file is accessed and the item number is validated. If the item number is valid, the item description will be displayed for review. The operator will then enter the quantity ordered. If the available quantity (quantity on hand minus the quantity committed) is less than the quantity ordered, the system will display an "AVAILABLE QUANTITY EXCEEDED" message and the operator will be given the option of applying the transaction or deleting it. Once the line item has been fully entered, a one-character mask will appear under the C/D heading on the order format. This halt will permit a final review of the entered line. A "D" response will delete the line while a "C" response will cycle back through the entry and allow for a change in item number or quantity ordered.

ORDER PROCESSING, INVENTORY AND SALES ANALYSIS

3-3. Order Entry (Continued)

A "CR" response assumes that the line is correct as entered. A maximum of 93 line items may be entered for each order.

Once all the line items have been entered, the operator will respond with "END" to the next line item number request. The system will then display the message "IS ORDER CORRECT". An "N" response will offer the option of deleting the entire order. If the order is not deleted, the system will offer the option of correcting any or all of the individual line items and at the completion of the correction process will return to the "ORDER CORRECT" message.

When the operator indicates that the order is correct, the system will present the option of applying the "current" message, a manually entered message or bypassing the message function entirely.

Once the message function is completed, the entire order will have been written to the Open Order file to await further processing. In addition, the committed field of the Inventory file item records will have been updated to reflect all items now on order.

ORDER PROCESSING, INVENTORY AND SALES ANALYSIS

3-4. Order Printing

Upon selecting this function the operator is offered the following options:

3-4-1. Print Orders

Using the Open Order file as input, this function will print the order documents which will serve as the warehouse picking slip. Since this document is a preprinted form, an alignment mask will be printed and may be repeated until the alignment is correct. Orders are printed with the following options:

A. Print all Orders

This option will print all previously unprinted orders on the Open Order file.

B. Print Selected Orders

This option will print all previously unprinted orders beginning with a selected order number.

C. Print all Orders Wanted by MMDDYY

This option will print all previously unprinted orders with a date wanted equal to or less than a specified date. This selection will include all orders with a "DATE WANTED" notation of "ASAP".

A reprint capability is provided in case of printer problems, or if duplicates are desired. Once an order is printed, it is tagged on the Open Order file to insure against accidental reprinting. No order may be invoiced until it is printed.

3-4-2. Order Inquiry

This option provides the capability of reviewing the status of any order in the Open Order file. When selected, this option will display, in document format, the entire order along with the process indicators which tell whether the order has been printed, booked or confirmed.

ORDER PROCESSING, INVENTORY AND SALES ANALYSIS

3.4 Order Printing (Continued)

3-4-3. Open Order Status Reports

Using the Inventory file as input, this report will list the records of all committed inventory items. The report will show quantity committed, quantity on hand and the raw value (cost x committed) of the ordered items.

1000

1

ACME SUPPLIES
ADDRESS ONE
ADDRESS TWO
CITY, STATE, ZIP

ACME SUPPLIES
ADDRESS ONE
ADDRESS TWO
CITY, STATE, ZIP

A123

A123	1006	01/01/81	ASAP	U. P. S.	99	
01-02-1234	PRODUCT DESCRIPTION			10	5.00	50.00
CUSTOMER WOULD LIKE TO RECEIVE THIS ORDER YESTERDAY!!!						
TOTAL OF ORDER						50.00

01/01/81

PAGE 1

YOUR COMPANY NAME
OPEN ORDER STATUS REPORT

ITEM NUMBER	DESCRIPTION	ORDERED	ON HAND	RAW VALUE
01-02-1234	PRODUCT DESCRIPTION	15	50	52.50
	TOTALS	15		52.50

ORDER PROCESSING, INVENTORY AND SALES ANALYSIS

3-5. Order Booking Report

Using the Open Order file as input, this report will summarize all orders entered thru order entry. The report will show order number, order date, customer order number, customer number and name along with item number and quantity ordered. After printing, the order is tagged on the Open Order file as "BOOKED". Orders which have been printed, booked and invoiced are deleted from the Open Order file to make room for new orders.

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YOUR COMPANY NAME
ORDER BOOKING REPORT

OUR ORDER-NO	ORDER DATE	CUSTOMER ORDER-NO	CUSTOMER NUMBER	CUSTOMER NAME	ITEM-NO	QTY ORDERED
1006	01/01/81	A123	1000	ACME SUPPLIES	01-02-1234	10

ORDER PROCESSING, INVENTORY AND SALES ANALYSIS

3-6. Invoice Entry

Using the Open Order file as input and the printed order (warehouse ticket) as the source document, this function will confirm the fulfilled orders.

As in the order entry function, the operator is presented with the option of retaining, replacing or eliminating the "current" message for invoices

After the desired message option has been selected, the system will display a formatted invoice document and request the entry of the order number. When the order number is entered, the Open Order file is accessed and the order heading information is displayed along with a system generated invoice number. The operator will then enter the invoice date (a "CR" will apply the system date) and the terms.

The message "IS HEADER INFORMATION CORRECT (Y/N)" will now be displayed. An "N" response will cycle back thru the header data and permit any desired revisions.

Once the heading data has been found correct, the system will present the message "CONFIRM ENTIRE INVOICE? (Y/N)". If all the items on the order document have been completely fulfilled, the operator may respond with a "Y" and the order will be confirmed with the assumption that all requested quantities have been shipped.

If the order has not been completely fulfilled, the operator will enter an "N" and the system will then display the individual line items for confirmation. As each line is displayed, the operator will enter the quantity shipped. If the quantity shipped is equal to the quantity ordered, the operator may respond with a "CR". If the quantity shipped is less than the quantity ordered, the operator will enter the quantity shipped and the calculated difference will appear in the back order column. If the operator wishes to override the back order quantity, he may do so by entering a different quantity or a zero. If the calculated back order quantity is accepted, the operator will enter a "CR" and a back order will be generated. Back orders are written back to the Open Order file under the original order number with a prefix of "B". In addition to the quantity data, the discount (customer record data) and the price are also displayed.

As in the order entry function, the last line response will be a "CD" (CHANGE/DELETE) and the operator will be given the opportunity to make any appropriate revisions to the line or to delete it entirely.

ORDER PROCESSING, INVENTORY AND SALES ANALYSIS

3-6. Invoice Entry (Continued)

If the entire order is to be deleted at this point, it is necessary to delete each individual line item in the order. Deleted invoices or orders will appear on the Invoice register as void.

After all the existing line items have been confirmed, an entry mask will appear under the item number column and additional line items, both inventory and non-inventory, may be added to the invoice.

Once all the line items have been confirmed or entered, the system will display a line showing the total gross, discount and tax amounts. The operator may then enter the freight amount, and the net amount of the invoice will be calculated and displayed.

After the net calculation, the operator may, by entering a "C", change any of the total line entries and generate a new net amount. Now that the entire order has been invoiced, the system will display the final inquiry "IS THE INVOICE CORRECT (Y/N)". An "N" response, followed by an "END" to exit the function, will cause the invoice number to be noted as "VOID" on the Invoice register, and no invoice will be printed. A "Y" response will cause the invoice to be written to the Invoice file.

At this point, the system will present the option of applying the "current" message, a manually entered message or bypassing the message function entirely. When this selection has been made, the operator will be called upon to enter the next order number to be invoiced or "END" to exit the invoice entry function.

ORDER PROCESSING, INVENTORY AND SALES ANALYSIS

3-7. Invoice Printing

Using the Invoice file as input, this function will print all invoices resident on the Invoice file. Since the invoice document is a preprinted form, an alignment mask will be printed and may be repeated until the alignment is correct.

After the printing has been completed, the system will display the message "INVOICES CORRECT (Y/N)". An "N" response will cause the invoice to be reprinted. A "Y" response will result in the updating of the Sales Analysis file, Inventory file, Salesman Commission file, Invoice and Memo register, Customer Master, Open A/R file and the erasure of the Invoice file itself.

1000

1 3408

NET30

ACME SUPPLIES
ADDRESS ONE
ADDRESS TWO
CITY, STATE, ZIP

SAME

A123 1006 01/01/81 01/01/81 U. P. S. 99

01-02-1234 PRODUCT DESCRIPTION 10 5.00 50.00

PLEASE CONTACT DEPARTMENT 007 FOR ANY CLAIMS.

TAX	3.75
FREIGHT	1.50
TOTAL	55.25

ORDER PROCESSING, INVENTORY AND SALES ANALYSIS

3-8. Back Ordered Items Report

This function will produce a listing, in item number sequence, of back ordered items. The report will show the item number and description along with a detail line for each customer showing order number, quantity and date ordered.

In addition to reporting all back ordered items, the report may be selected by item number or order date or a combination of both.

When the selection has been specified, the program will pass the Open Order file and create a separate report file which is then printed and erased. The program also provides a reprint option.

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YOUR COMPANY NAME

B/O ITEMS REPORT

ITEM-NO	ITEM DESCRIPTION	CUST-NO	CUSTOMER NAME	QTY	B. O.	OUR ORDER-NO	CUSTOMER ORDER-NO	DATE
01-02-1234	PRODUCT DESCRIPTION	1000	ACME SUPPLIES	10		1006	A123	01/01/81

			ITEM TOTAL	10				

ORDER PROCESSING, INVENTORY AND SALES ANALYSIS

3-9. Back Order Printing

Using the Open Order file as input, this function will print back orders. Since the order document is a preprinted form, an alignment mask is printed and may be repeated until the alignment is correct.

Back orders are individually selected for printing by entering the back order number which consists of the original order number with a "B" prefix.

1000

1

ACME SUPPLIES
ADDRESS ONE
ADDRESS TWO
CITY, STATE, ZIP

ACME SUPPLIES
ADDRESS ONE
ADDRESS TWO
CITY, STATE, ZIP

A123

A123	1006	01/01/81	ASAP	U. P. S.	99	55
01-02-1234	PRODUCT DESCRIPTION			10	5.00	50.00
	TOTAL OF BACK ORDER					50.00

ORDER PROCESSING, INVENTORY AND SALES ANALYSIS

3-10. Inventory Status/Activity Report

Using the Inventory file as input, this function will report quantities on hand, on order and committed, along with a valuation of the present stock level and the period-to-date activity. In addition, any item that has fallen below the reorder point will be noted on the report by three asterisks.

The operator has the option of reporting either the entire file or only items supplied by a specified vendor. A reprint option is also provided.

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YOUR COMPANY NAME
INVENTORY STATUS AND ACTIVITY REPORT

ITEM NUMBER	DESCRIPTION	UNIT	QUANTITY ON HAND	QUANTITY ON ORDER	COMMITTED	PRICE	COST	ACTIVITY	INVENTORY STATUS	VALUE ACTIVE
01-02-1234	13PRODUCT DESCRIPTION	EA	50	10	15	\$5.00	\$3.50	80	\$175.00	\$280.00

INVENTORY REVENUE \$400.00

COST OF GOODS SOLD \$280.00

ORDER PROCESSING, INVENTORY AND SALES ANALYSIS

3-11. Inventory Critical Report

Using the Inventory file as input, this function will report all inventory items that require reordering. Inventory items will be regarded as critical when the quantity on hand minus the quantity committed is equal to or less than the reorder point.

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YOUR COMPANY NAME
INVENTORY CRITICAL REPORT

ITEM NUMBER	DESCRIPTION	QTY ON HAND	QTY ON ORDER	PRICE	COST	UNIT	COMMITTED	VENDOR NUMBER	ACTIVITY	LOC	REORDER POINT
01-02-1234	PRODUCT DESCRIPTION	50	10	5.00	3.50	EA	15	100	80	0	100

ORDER PROCESSING, INVENTORY AND SALES ANALYSIS

3-12. Inventory Maintenance and Inquiry

This function provides the ability to add, delete, modify or inquire to any item on the Inventory file. A provision is also made for producing an Inventory Master listing.

An additional option of clearing period-to-date activity counter is also provided. However, it cannot be executed unless the operator enters a requested password. This password consists of entering a "C" while depressing the "CTRL" key.

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YOUR COMPANY NAME
INVENTORY MASTER FILE

ITEM NUMBER	DESCRIPTION	QTY ON HAND	QTY ON ORD	PRICE	COST	UM	COMMITTED	VENDOR NUMBER	ACTIVITY	LOC	REORD
01-02-1234	PRODUCT DESCRIPTION	50	10	5.00	3.50	EA	5	100	80	A3	20

ORDER PROCESSING, INVENTORY AND SALES ANALYSIS

3-13. Sales Analysis Reports

3-13-1. Sales Analysis (Item)

Using the Sales Analysis Item file created during invoice printing, this function will produce a report in inventory item sequence showing item number and description along with a separate detail line for each customer having purchased the item. The customer detail line will show the quantity shipped with extensions for price, cost and gross percentage of profit (price-cost)/price.

3-13-2. Sales Analysis (Customer)

During the printing of the Sales Analysis (Item) report, the system will produce a separate file of the same analysis data sequenced by customer. And at the completion of the item report, this file will be printed showing customer number and name along with a detail line for each item purchased by the customer. The detail line will report the quantity shipped along with extensions for total price, cost and gross percentage of profit (price-cost)/price.

At the end of the customer report, the Customer Print file is erased and the option is also provided to erase the Sales Analysis (Item) file.

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YOUR COMPANY NAME
SALES ANALYSIS (ITEM)

ITEM #	DESCRIPTION	#	-----CUSTOMER----- NAME	QUANTITY SHIPPED	ITEM PRICE	ITEM COST	GROSS PROFIT %	SALESMAN I. D.
01-02-1234	PRODUCT DESCRIPTION	1000	ACME SUPPLIES	10	50.00	35.00	30	99
I T E M T O T A L S				10	50.00	35.00	30	
R E P O R T T O T A L S				10	50.00	35.00	30	

END REPORT BY ITEM

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YOUR COMPANY NAME
SALES ANALYSIS (CUSTOMER)

-----CUSTOMER-----		-----ITEM-----		QUANTITY	ITEM	ITEM	GROSS	SALESMAN
#	NAME	#	DESCRIPTION	SHIPPED	PRICE	COST	PROFIT %	I. D.
1000	ACME SUPPLIES	01-02-1234	PRODUCT DESCRIPTION	10	50.00	35.00	30	99
C U S T O M E R T O T A L S				10	50.00	35.00	30	
R E P O R T T O T A L S				10	50.00	35.00	30	

END REPORT BY CUSTOMER

ORDER PROCESSING, INVENTORY AND SALES ANALYSIS

3-14. Sales Commission Report

Using the Salesman Commission file created during invoice printing, this function will produce a salesman number sequenced report showing the commission percentage and amount for each invoice written. The report will also produce a total for each salesman and a grand total.

After the report has been printed, the Salesman Master file is updated. The Salesman Commission file is then erased and a General Ledger Transaction record containing commission totals is written to the General Ledger Transaction file.

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YOUR COMPANY NAME
SALES COMMISSION REPORT

SALESMAN NUMBER	SALESMAN NAME	PERCENT COMMISSION	INVOICE NUMBER	INVOICE DATE	INVOICE AMOUNT	COMMISSION AMOUNT
99	JIM SMITH	.00	3408	01/01/81	50.00	.00
SALESMAN TOTAL:					50.00	.00

DATE 01/01/81

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YOUR COMPANY NAME
SHIP-TO MASTER FILE LISTING

CUST
NUMBER

CUST NAME
& ADDRESS

100022

ACME SUPPLIES
WAREHOUSE # 7
1981 MAIN STREET
ANYTOWN CT. 06666

ACCOUNTS RECEIVABLE

4-1. Debit/Credit Memo Entry (Continued)

5. Invoice Number

Allows for the entry of the number of the invoice to which the memo is to be applied.

NOTE: Items 1 thru 5, on the preceding page, are information items only and need only be entered if the memo is to be applied to a specific invoice.

6. Salesman I.D.

The system will now display the I.D. of the salesman assigned to the customer now being processed. The operator may override the entry by entering another valid salesman I.D. or respond with a "CR" to retain the original displayed I.D.

7. Reason Code

This entry will cause the insertion of a message to the printed memo. Numbers 1 thru 15 are reserved for credit memos and 16 thru 30, for debit memos.

When the above items have been entered, the system will again display "IS DATA CORRECT (Y/N)" and an "N" response will permit the operator to make necessary corrections.

The system will now call for the entry of an item number. Memos may be generated with or without reference to inventory items. If the memo does not refer to a specific line item, the operator will respond with "END" and the program will go to the next step, a total line calculation. If the memo does refer to an inventory item, the operator will enter the inventory number. The Inventory file will then be accessed and the item description will be displayed for review. A "CR" response will cause the display of the item price, which may be replaced with the entry of a new price or retained by entering "CR". This price will be used to calculate the dollar amount of the memo line.

NOTE: If the memo consists of an adjustment to a price, i.e., a twenty-five cent change price, the price entry must be .25.

The next two entries are dictated by the type of memo, debit or credit. They are:

ACCOUNTS RECEIVABLE

4-1. Debit/Credit Memo Entry (Continued)

1. Quantity Shipped/Credited

In a debit memo this entry will be quantity shipped, in a credit memo quantity credited. It is this entry, multiplied by the price, which will generate the dollar amount total of the memo line.

2. Quantity From/To Inventory

In a debit memo this entry will be quantity from inventory, in a credit memo, quantity to inventory. This entry will cause an update to the Inventory file.

Once the above items have been entered, the extension (quantity shipped/credited x price) will be calculated and displayed. The operator may now enter a "CR" to accept the finished line, a "C" to allow for a correction to the line or a "D" to delete the line entire. If the line is accepted, the system will request the next item number. A "CR" response to the item number request will permit the entry of a noninventory item.

When all the line item entries have been made, the operator will enter "END" to the item number request and a total line will be displayed. If no line item entries have been made, the system will first call for an entry for gross amount. If line items have been entered, the gross entry will be displayed and will contain the sum of the line extensions.

The operator will now enter the discount percentage along with the tax and freight amounts. The net debit/credit will be calculated and displayed together with the commission percentage and amount. The commission percentage may now be changed and a new amount will be generated.

The system will now inquire "INPUT CORRECT (Y/N)". An "N" response will permit the correction of the memo total line.

A message "IS THE MEMO CORRECT (Y/N)" will now be displayed and an "N" response will cause the entire memo to be deleted. A "Y" response will cause the memo to be written to the debit/credit memo file to await printing.

1 CM 95

CREDIT MEMO

ACME SUPPLIES
ADDRESS ONE
ADDRESS TWO
CITY, STATE, ZIP

95 OVER PAYMENT

1000 A197 01/01/81

01-02-1234 1 EA

PRODUCT DESCRIPTION

5.00

5.00CR

SUB TOTAL

5.00CR

5.00CR

ACCOUNTS RECEIVABLE

4-2. Debit/Credit Memo Printing

Debit/credit memos are printed in two cycles, one for credit memos and one for debit memos. Upon entering the function, the operator is called upon to enter either "CM" or "DM" to identify the type of memo being printed.

The option is then offered of printing memos from a starting memo number or printing all the memos on file by responding "CR".

Since this document is a preprinted form, an alignment mask will be printed and may be repeated until the alignment is correct. When the printing is completed, the message "MEMOS CORRECT (Y/N)" will be displayed. An "N" response will cause updating to be bypassed and a "Y" response will cause the memo data to be added to the Sales Analysis (Item) file, the Invoice and Memo Register file and the A/R Master file. After the updates have been made, the Debit/Credit Memo file is erased.

DEBIT MEMO

ACME SUPPLIES
ADDRESS ONE
ADDRESS TWO
CITY, STATE, ZIP

79

DISCOUNT CHG

1000

01/01/81

SUB TOTAL

2.00

2.00

ACCOUNTS RECEIVABLE

4-3. Invoice and DR/CR Memo Register

Using the invoice and DR/CR Memo file as input, this function will report all invoices and DR/CR memos generated since the report was last printed. At the end of the print function a set of totals will be passed to the General Ledger Transaction file. The same totals are maintained in a total record in the Invoice and DR/CR Memo file itself. After each printing is completed, the system will inquire "IS THIS THE END OF THE MONTH (Y/N)". A "Y" response will zero the total record and erase the input file. An "N" response will also erase the input file, but will retain the total record.

DATE 01/01/81

YOUR COMPANY NAME

PAGE 1

INVOICE AND DR/CR MEMO REGISTER

INVOICE NUMBER	INVOICE DATE	CUSTOMER NUMBER	GROSS AMT	DISCOUNT	TAX AMT	FREIGHT	INVOICE NET AMT	CR/MEMO NET AMT	DB/MEMO NET AMT
5408	01/01/81	1000	50.00	.00	3.75	1.50	55.25		
CM 95	01/01/81	1000	5.00CR	.00	.00	.00		5.00CR	
DM 12	01/01/81	1000	2.00	.00	.00	.00			2.00
		TOTALS:	47.00	.00	3.75	1.50	55.25	5.00CR	2.00
		MTD:	47.00	.00	3.75	1.50	55.25	5.00CR	2.00

ACCOUNTS RECEIVABLE

4-4. A/R Adjustment Entry

Accounts Receivable adjustments are used to correct balances on open Accounts Receivable items without generating a memo. The adjustment will appear both on an adjustment journal and on the customer's statement. Adjustments are made to specific invoices. They are made for specific dollar amounts, and may be assigned up to 10 coded meanings (reason code 1 to 10). The entry of an adjustment causes it to be added to the Accounts Receivable master.

Upon entering the function a formatted adjustment document is written to the screen and the customer number is requested. When the number is entered, the Customer file is accessed and the customer name and address is displayed along with an adjustment. The adjustment is obtained from a table of system-maintained form numbers stored in the Control file.

The operator will then enter the number of the invoice to which the memo is to be applied. The invoice is validated against the A/R Master; and if valid, the system will request the adjustment amount. Credit adjustments are entered as positive numbers and debit adjustments are entered as negative numbers. If the amount of a credit adjustment is greater than the invoice balance, a message indicating the invoice balance will be displayed. The entire entry will be cleared and the

next customer number will be requested. No credit adjustment may be generated which would drive an invoice balance to negative. No adjustments may be made to service charges.

When the adjustment amount has been successfully entered, the system will request the entry of an invoice adjustment code. There are ten adjustment codes available. These codes and either associated messages are stored in the System Control file.

After the adjustment code has been entered, a final inquiry "IS ADJUSTMENT CORRECT (Y/N)" will be displayed. A "Y" response will cause the transaction to be written to the Adjustment Journal file to await printing. A "N" response will delete the entire entry and the next customer number will be requested.

ACCOUNTS RECEIVABLE

4-5. Debit/Credit Adjustment Journal

Using the Adjustment Journal file as input, this function will print the Debit/Credit Adjustment Journal showing the adjustment number, adjustment code and message, the customer name and number, the adjusted invoice, the adjustment type (DR/CR) along with the original and adjusted invoice balances.

When the printing is completed, the system will inquire "IS JOURNAL CORRECT (Y/N)". An "N" response will cause a reprint of the report. A "Y" response will cause the customer balance to be updated to reflect the adjustment, the adjustment totals to be written to the General Ledger Transaction file, the adjustment transaction written to the A/R Master and the Adjustment Journal file to be erased.

01/01/81

PAGE .

YOUR COMPANY NAME
A/R ADJUSTMENT JOURNAL

MEMO-NO.	CUST-NO.	CUSTOMER'S NAME	REASON	DATE OF ADJ.	INVOICE # AFFECTED	OLD AMOUNT	NEW AMOUNT	AMOUNT	ADJUSTMENT TYPE
ADJ 31	1000	ACME SUPPLIES	BAD INVOICE	01/01/81	340B	55.25	46.25	9.00CR	CREDIT TO THIS INVOICE BALANCE
						NET ADJUSTMENTS		9.00CR	

ACCOUNTS RECEIVABLE

4-6. Cash Receipts Entry

This function is the first step in the cash receipts processing procedure. The procedure consists of:

1. Check Balancing Entry

This step allows for the entry and verification of all cash receipts input.

2. Debit/Credit Memo Application

This step permits the application, deletion or refund of memos currently resident on the A/R Master.

3. Cash Receipts Application

This step will distribute cash receipts to the A/R Master file. Cash receipts may be applied to invoices and/or debit memos. It may also be applied to the customer's on-account balance.

The entire cash receipts procedure is performed in a series of functions which are executed in a system-controlled sequence. Once the check balancing entry function is completed, the procedure cannot be stopped or exited until each step has been performed to completion. The steps are executed as follows:

1. Check Balancing Entry

Upon entering this step the system will call for the entry of the customer number. When the customer number is entered, it is validated against the Customer file. The operator will then enter the amount of the cash receipt. A third entry "C/D" will allow the operator to change the entry by entering a "C", deleting it by entering a "D", or accepting the entry by entering "CR". The accepted entries are then written to the Cash Receipts Check file.

When all the entries have been made, (a maximum of 50 items may be entered) the operator will enter "END" to the customer number request. The system will now display a dollar total of the receipts and an inquiry message, "IS THIS TOTAL CORRECT? (Y/N) OR END". An "END" response will clear all entries., exit the function and go back to the Accounts Receivable selector screen. An "N" response will

ACCOUNTS RECEIVABLE

4-6. Cash Receipts Entry (Continued)

request the entry of the customer number for which an incorrect check amount was entered. When the customer number is entered, the system will first request the incorrect entry amount, then the correct amount. A corrected dollar total will then be displayed along with the correction inquiry message. The operator may continue this correction procedure until the totals are correct. When the operator indicates, with a "Y" response, that the cash entries are correct, the system will perform the debit/credit application step.

2. Debit/Credit Memo Application

Upon entering this step, the system will display a series of headings for the customer records as entered in check entry. If the customer has a credit memo balance, the system will display the message, "DO YOU WISH TO APPLY C/M? (Y/N)". A "Y" response will cause the system to access the A/R Master and display the open credit memos for the customer being processed. The operator will then be given the following options to perform on the first memo:

1. Delete

This option will cause the memo to be deleted. The memo will appear on the Cash Receipts Journal with the notation "DELETED".

2. Refund

This option will cause the entry to be deleted. The memo will appear on the Cash Receipts Journal with the notation "REFUNDED".

3. Apply Y/N

An "N" response will cause the memo to remain on the file and its application bypassed. If a "Y" response is entered, the memo is to be applied and the system will request the invoice number and the following responses may be made:

1. "N"

This response will cause the system to go back to the previous "DELETE, REFUND, APPLY" inquiry message

2. "CR"

This response indicates that the memo is not to be applied to a specific invoice. The amount of the memo will be stored as an applied credit balance and the operator may attempt to apply this amount in the cash receipts application step.

ACCOUNTS RECEIVABLE

4-6. Cash Receipts Entry (Continued)

3. Invoice Number The entry of a valid invoice number will cause the amount of the memo to be applied against the specified invoice.

When the last credit memo has been processed, the system will display the total of open memos, applied memos, memo applied to invoices and credit balance forward. A "CR" response will cause the system to perform the cash receipts application step.

NOTE: Debit memo application is identical to credit memo application with the following exceptions:

- a. Debit memo application has no "DELETE" or "REFUND" option.
- b. Debit memos that are not applied to specific invoices are treated as open invoices during cash receipts application.

3. Cash Receipts Application

When this step is entered, the system will display all the major customer totals and the question "APPLY CASH AUTOMATICALLY (Y/N)". An "N" response will cause the system to display all the open invoice and debit memos for the account and position an entry mask next to the oldest item. The operator may bypass the item by entering "CR" or apply payments thru one of the following options:

A. Cash Payments

If the operator enters a payment amount, the current check balance will be diminished by the payment amount which will be applied to the open item. The invoice line consists of three possible entries: payment, discount allowance and other allowance. If any allowances are to be applied, the operator will first enter the payment amount, minus the allowances, and then the appropriate allowance amounts. The net due amount will then be calculated. If there is insufficient cash in the current check balance to pay the invoice amount, the item will be retained in an "open" status with the newly calculated net due amount. At

ACCOUNTS RECEIVABLE

4-6. Cash Receipts Entry (Continued)

the completion of each entry the system will inquire "DATA CORRE (Y/N)". An "N" response will clear the amount entries for the open item and go back to the payment request step. A "Y" response will begin the processing of the next open item.

B. Credit Memo

In order to apply a credit memo amount to an invoice in this step, the operator will enter a "CM" response to the payment entry mask. The system will then request the entry of the credit memo amount. The credit memo dollar amounts which may be applied to open items in this step are the credit memos which were not applied to specific invoices in the memo application step. The available credit memo dollar amounts are displayed under the heading "APPLIED C/M BALANCE". When the credit memo amounts have been entered, the net due (if any) will be calculated and the applied C/M balance will be diminished by the applied amount. When the entry is completed, the "DATA CORRECT MESSAGE (Y/N)" will be displayed and the operator may either correct the line entries or go to the next open item.

NOTE: Allowances are not applied to open items paid by credit memos.

C. On-Account Balance

The on-account balance represents a balance stored in the customer's master file record. This balance is created as the result of the customer having submitted payments in excess of what was owed at the time of cash receipts application. In order to apply an on-account balance amount, the operator will enter an "OA" response to the payment entry mask. The system will then request the entry of the on-account balance amount. If any allowances are to be applied, the operator will first enter the payment amount, minus the allowances, then the appropriate allowance amounts. The net due will then be calculated. If the on-account balance is insufficient to cover the invoice amount, the item is retained in an "open" status with its calculated net due amount. As in the previous entry procedures, the operator will, at the completion of the entry, be presented with the "DATA CORRECT (Y/N)" message and given the option of correcting the line or going to the next item.

ACCOUNTS RECEIVABLE

4-6. Cash Receipts Entry (Continued)

A "Y" response to the "APPLY CASH AUTOMATICALLY (Y/N)" inquiry will cause cash receipts to be applied without operator intervention to the open items in the sequence of origination (old first). The items will be processed until the program runs out of either cash receipts or open items. If cash receipts are exhausted before open items, the operator will, as in the previous descriptions, be offered the option of applying payments thru credit memos or the on-account balance.

Once all the open items have been processed, the following conditions may exist:

1. Excess Cash

If there are cash receipts left over after the last open item has been processed, the system will display the amount of the remaining balance and present the option of entering this amount in the customer's on-account balance. A "CR" response will cause the system to cycle back thru the memo and cash receipts application steps, thus permitting the processing of any open items which may have been bypassed during the procedure.

If, after the last open item has been processed, the dollar amount of applied credit memo balance has not been exhausted, the system will write the memo to the Open A/R file as an active memo entry (CM9999), which will remain on the A/R file in an applied status until it is used to pay an open item.

Once the customer has been completely processed, the system will display the next customer number to be processed or exit the function. The system will not permit the operator to leave the function until all of the customers for whom cash receipts were entered have been processed.

After the function has been completed, the Cash Receipts Check file is erased. As the result of the function, the A/R Master file is updated to reflect the activity against open items and the Customer Master file is updated to reflect changes in current invoices, current credit and debits and on-account balances.

ACCOUNTS RECEIVABLE

4.7. Cash Receipts Journal

Using the Cash Receipts file generated during cash receipts entry, this function will produce the Cash Receipts Journal. This report will show all the transactions made during the cash receipts entry procedure. The sequence of the report will reflect the order in which the transactions were performed. The report also generates totals of net cash and discount and other allowances. These totals are passed to the General Ledger Transaction file at end of job. In addition, a record is maintained in the file which contains period-to-date totals.

After the printing is completed, the system will inquire "IS THIS THE END OF THE MONTH (Y/N)". A "Y" response will zero the total record and erase the file. An "N" response will erase the file and retain the total record.

DATE 01/01/81

PAGE 1

YOUR COMPANY NAME
CASH RECEIPTS JOURNAL

CUSTOMER NUMBER	CUSTOMER NAME	PAYMENT DATE	INVOICE NUMBER	OLD BALANCE	AMT OF PAYMT /TRANSACTION	TYPE OF TRANSACTION	DISCOUNT ALLOWED	OTHER ALLOW	NEW BALANCE
1000	ACME SUPPLIES	01/01/81	3408	46.25	5.00	CM 95	.00	.00	41.25
1000	ACME SUPPLIES	01/01/81	3408	41.25	25.00	CASH01	.00	.00	16.25
* NET CASH RECEIVED *		25.00				TOTALS:	.00	.00	
MONTH TO DATE		152,171.54					.00	.00	

ACCOUNTS RECEIVABLE

4-8. A/R Trial Balance

Using the A/R Master file and the Customer Master file as input, this function will report and age all open invoices and memos from a specified date. This aging is broken down into current, 30 days, 60 days, 90 days, (and over).

The aging is done for each customer record, showing totals for each period and a grand total net due for the customer. On-account balances

are also shown. Customers with no open receivables and no on-account balances are not reported.

In addition, the program offers the option of producing a delinquent report in salesman sequence. This report will age and report all customers with balances due for 30 days and over.

When the function is entered, the system will display the message "DO YOU WANT A DELINQUENT REPORT (Y/N)". A "Y" response will cause the generation of the report after the Aged Trial Balance has been printed. The system will then request the aging date. The operator may enter the desired date as MMDDYY or enter "CR" which will use the system date for aging. The option will then be offered to print either a detail report (showing all items) or a summary report (showing totals by customer). An "END" response to this inquiry will cause an exit from the function.

As the result of printing the Aged Trial Balance, the delinquency indicators in the Customer Master file records are updated. When the delinquent report is completed, the delinquent Aged Trial Balance by Salesman file is erased.

DATE 01/01/81

PAGE 1

YOUR COMPANY NAME

A/R AGED TRIAL BALANCE TO DATE 02/05/81

CUST. #	NAME	CRED LIMIT INVOICE #	LST PYMT INV. DATE	TELEPHONE CURRENT	ON ACCOUNT 30 DAYS	60 DAYS	90 DAYS	120&OVER	NET DUE
1000	ACME SUPPLIES	\$10,000.00	01/01/81	555-555-1212	.00				
	ADDRESS ONE	ADDRESS TWO	CITY, STATE, ZIP						
		3408	01/01/81	.00	16.25	.00	.00	.00	
		DM 12	01/01/81	.00	2.00	.00	.00	.00	
			TOTALS:	.00	18.25	.00	.00	.00	18.25
			GRAND TOTALS:	.00	18.25	.00	.00	.00	18.25

DATE 01/01/81

PAGE 1

YOUR COMPANY NAME

DELINQUENT TRIAL BALANCE TO DATE 02/05/81

CUST. #	NAME	CRED LIMIT INVOICE #	LST. PYMT INV. DATE	TELEPHONE CURRENT	ON ACCOUNT 30 DAYS	60 DAYS	90 DAYS	120&OVER	NET DUE
1000	ACME SUPPLIES	\$10,000.00	01/01/81	555-555-1212	.00				
	ADDRESS ONE	ADDRESS TWO	CITY, STATE, ZIP						
		3408	01/01/81	.00	16.25	.00	.00	.00	
		DM 12	01/01/81	.00	2.00	.00	.00	.00	
			TOTALS:	.00	18.25	.00	.00	.00	18.25
			GRAND TOTALS:	.00	18.25	.00	.00	.00	18.25

ACCOUNTS RECEIVABLE

4-9. Customer Statement Printing

Using the Accounts Receivable Master, the Customer Master and the Salesman Master as input, this function will produce the customer statements. The statements will be generated for all customers with open invoices or memo on-account balances or who have had transactions since the last statement printing. Statements are fully transactionalized showing all invoices, memos and on-account transactions along with old and new balances, current age and balance due.

NOTE: Since function 4-8 (A/R Trial Balance) generates the aging indicators, function 4-8 should be run prior to generating statements.

When the function is entered, the operator is given the option to perform the message selection step. A "CR" response to this will eliminate all messages from the generated statements. A response of "1" will cause the statement messages to be displayed. There are up to 10 messages available for insertion to statements.

These messages are maintained in the System Message file. Messages 1 thru 5 will be automatically assigned to the customer statements as follows:

Message No.	1	--	Zero Balance
	2	--	Current Balance
	3	--	30 Days Overdue
	4	--	60 Days Overdue
	5	--	90 Days Overdue

As an alternative to automatic assignments, a common message can be applied to all statements regardless of age and replaces the automatic message assignment. The operator will be given the option of:

1. Selecting one of the 10 systems messages to be placed in "current" status.
2. Entering "CR", which will cause the "current" message to be retained.
3. Entering "NONE" which will clear the "current" message and provide for the automatic message assignment.

ACCOUNTS RECEIVABLE

4-9. Customer Statement Printing (Continued)

When the selection has been made, the system will display the inquiry "IS THIS MESSAGE CORRECT (Y/N)". An "N" response will go back to the beginning of the step and reselect the message.

The system will next request the date to be printed on the statements. The operator will enter the statement date as MMDDYY. A response of "END" to this request will end the function and return to the A/R Selector.

The system will now display the message "ENTER STARTING CUSTOMER NO. (OR ALL)". The entry of a valid customer number will cause statements to be produced beginning at the specified customer number. An "ALL" response will produce statements for all accounts eligible for statement printing.

The operator will now be presented with the following selection options:

- "C" will select only those customers with balances which are current
- "3" will select only those customers with balances 30 days and older
- "6" will select only those customers with balances 60 days and older
- "0" will select all customers with open balances.

When the selection has been made, the program will pass the A/R Master file and print statements based on the selected option.

During the printing process all balances 60 days or older will be charged a 1.25% service charge. A service charge transaction will be printed on the customer statement, and a service charge record written to the Service Charge file.

When the statement printing is completed, the system will display the message "ARE THE STATEMENTS CORRECT (Y/N)". An "N" response will cause a return to the A/R selector. If a "Y" response is given, the system will display the inquiry "TRANSACTIONALIZED FILE WILL NOW BE REKEYED (Y/N)". If the operator wishes to make another selection or to reprint the original selection, an "N" response must be entered and the system will exit the function. A "Y" response will cause the service charges to be written to the A/R Master as a transaction and the Service Charge file to be erased. All other transactions will then be rekeyed (erased) with the exception of invoices and memos with other than zero balances.

1000

ACME SUPPLIES
ADDRESS ONE
ADDRESS TWO
CITY, STATE, ZIP

3408
3408
DM 12

01/01/81
01/01/81
01/01/81

55.25
2.00

39.00

1 01/01/81

18.25

ACCOUNTS RECEIVABLE

4-10. Customer File Maintenance and Inquiry

This function provides the ability to add, delete, modify or inquire to any customer record on the Customer Master file. Provisions are also made for producing Two and Four-Up mailing labels and a Customer Master list showing all data fields.

An additional option of clearing the Year-To-Date fields is also provided. However, this option cannot be executed without the entry of a requested password. The password consists of entering a "C" while depressing the control key.

DATE 01/01/81

PAGE 1

YOUR COMPANY NAME
CUSTOMER MASTER FILE LISTING

CUSTOMER NO.

NAME & ADDRESS

1000

ACME SUPPLIES
ADDRESS ONE
ADDRESS TWO
CITY, STATE, ZIP
555-555-1212

SLMS NUMBER
YTD NET SALE
YTD CREDITS
DATE LG BAL
CUR DEBITS

99
.00
.00
.00
.00

DISCOUNT
ON ACCOUNT
DELING IND
DATE LST PAY
SALES TAX

.0
.00
C
7.5

CUR INVOICES
CREDIT LIMIT
LARGEST BAL
CUR CREDITS

.00
10,000.00
.00
.00

ACCOUNTS RECEIVABLE

4-11. Salesman Maintenance and Inquiry

This function provides the ability to add, delete, modify or inquire to any salesman record on the Salesman Master file. A provision is also made for producing a Salesman Master list showing all data fields.

There are also options to clear the Period-To-Date and Year-To-Date Commission fields in the file. This option cannot be executed without the entry of a requested password. The password consists of entering a "C" while depressing the control key.

DATE 01/01/81

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YOUR COMPANY NAME
SALESMAN MASTER FILE LISTING

SALESMAN NO.	NAME & ADDRESS	PTD COMMISS.	YTD COMMISS.	COMMISSION %
99	JIM SMITH ADDRESS ONE ADDRESS TWO CITY, STATE, ZIP	.00	.00	5.00

ACCOUNTS RECEIVABLE

4-12. Accounts Receivable Master File Inquiry

This function provides an inquiry capability into the A/R Master file. The output data may be either displayed on the VDT or printed. This function does not provide the ability to change the A/R Master file.

Upon entering the function the operator will be given the following inquiry options:

1. A/R Master File Inquiry

When this step is entered, the system will display the inquiry "DO YOU WANT TO SELECT INVOICES (Y/N)" and one of the following steps will be selected:

a. Invoice Selection

When this step is selected, the system will request an invoice number and a customer number. A credit or debit memo number may also be entered in place of invoice number. When the numbers have been entered, the A/R Master file will be accessed and the invoice or memo will be displayed along with the inquiry message "NEXT INVOICE (Y/N)". A "Y" response will display the next A/R Transaction on the file. An "N" will request the entry of another invoice number.

b. Customer Selection

When this step is selected, the system will request the entry of a customer number for inquiry. Once a valid number is entered both the A/R Master and the Customer files are accessed and the customer heading data and totals along with all the Open A/R items are displayed. The operator will then be given the option to print a hard copy of the display.

2. A/R Master File Listing

When this step is selected, the operator will be given the following print options:

a. Print Entire File

This selection will cause the printing of all open items on the A/R Master file.

ACCOUNTS RECEIVABLE

2. A/R Master File Listing (Continued)

b. Print Section of File

This selection will allow the operator to enter a beginning and ending customer number and only the A/R Master transactions for the customer number within the specified range will be printed.

An "END" response to any request within this function will cause the system to go back to the previous selector screen.

DATE 01/01/81

PAGE 1

YOUR COMPANY NAME

A/R MASTER FILE LIST

I N V O I C E											
NUMBER	DATE	CUST #	GROSS AMT	DISCOUNT	TAX AMT	FREIGHT	PAYMENT	PMT DATE	PMT DISC	ALLOW	NET AMOUNT
3408	01/01/81	1000	50.00	.00	3.75	1.50	25.00	01/01/81	14.00	.00	16.25
DM 12	01/01/81	1000	2.00	.00	.00	.00	.00		.00	.00	2.00

ACCOUNTS RECEIVABLE

4-13. Reason Code Maintenance

This function provides the ability to add, delete, modify or inquire to the Accounts Receivable Reason codes and the associated messages which are stored in the System Control file. A provision is also made for printing all the Accounts Receivable Reason codes and messages.

Reason codes and messages are maintained for credit memos, debit memos and adjustments. Credit memo code will range from 1 to 15, debit memos from 16 to 30 and adjustments from 1 to 10.

DATE: 01/01/81

PAGE: 1

YOUR COMPANY NAME
REASON CODE LISTING

CREDIT MEMO

CODE	MESSAGE
01	DAMAGED MDSE
02	RETURN MDSE
03	WRONG ITEM
04	WRONG SHIPMT
05	WRONG PRICE
06	PRICE CHANGE
07	OVER CHARGED
08	UNDER SHIPMT
09	OVER PAYMENT
10	DUPLICATE CK
11	MISCELLANEUS
12	NO DISCOUNT
13	DUP. INVOICE
14	BAD INVOICE
15	REFUND MDSE

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YOUR COMPANY NAME
REASON CODE LISTING

DEBIT MEMO

CODE	MESSAGE
16	PRICE CHANGE
17	WRONG PRICE
18	WRONG ITEM
19	WRONG INV.
20	BAD INVOICE
21	UNDER CHARGE
22	UNDER PAYMT
23	RETURN CHECK
24	ADDITIONAL
25	DISCOUNT CHG
26	TAX CHARGE
27	OVER SHIPMT
28	POSTAGE
29	ADL. FREIGHT
30	MISCELLANEUS

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YOUR COMPANY NAME

REASON CODE LISTING

ADJUSTMENTS

CODE	MESSAGE
01	BAD INVOICE
02	BAD PRICE
03	DISCOUNT
04	WRONG ITEM
05	PRICE CHANGE
06	UNDER CHARGE
07	OVER CHARGE
08	NOT AVAILABL
09	ADDITIONAL
10	MISCELLANEUS

DATA FILE DEFINITION

FILE IDENT

U		
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 PROJECT _____ BY _____ DATE _____

NAME ACCESS PROTECT

KEY SIZE <u>6</u>	EFF. OPT	NUMBER OF RECORDS	RECORD SIZE <u>384</u>	DISC NO.	SECTOR NO.	<input type="checkbox"/> PERMANENT <input type="checkbox"/> SEQUE <input checked="" type="checkbox"/> TEMPORARY <input checked="" type="checkbox"/> DIRECT
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FILE DESCRIPTION Invoice Header File ~~DELETED~~

Key = Invoice Number DELETED AFTER PRINT

INVOICES + UPDATE

PROGRAMS WHERE USED _____

CONTENTS

VAR NAME	ITEM SEQ	FIELD NAME	SIZE	POSITION	TYPE	PICTURE
O0\$	1	Key	6		A/N	
A\$	2	Customer Number	6		A/N	
B\$	3	Customer Name	22		A/N	
C\$	4	Address 1	22		A/N	
D\$	5	Address 2	22		A/N	
E\$	6	Address 3	22		A/N	
F\$	7	Ship-to Customer Name	22		A/N	"SAME"
H\$	8	Address 1	22		A/N	
I\$	9	Address 2	22		A/N	
J\$	10	Address 3	22		A/N	
N\$	11	Customer Order Number	10		A/N	
P\$	12	Our Order Number	6		A/N	
Q\$	13	Order Date	8		A/N	MM/DD/YY
D1\$	14	Invoice Date	8		A/N	MM/DD/YY
S\$	15	Carrier	10		A/N	
E1\$	16	Invoice Number	6		A/N	
F1\$	17	Terms	10		A/N	
J	18	Gross Amount	10		N	#####.00
K	19	Discount	8		N	#####.00
L	20	Tax Amount	7		N	###.00
N	21	Freight Amount	7		N	###.00
C1\$	22	Sales I.D.	2		A/N	
T	23	Commission Percentage	5		N	##.00
Q8	24	SALES TAX CODE	4		N	####
51#	25	SHIP-TO #	6		A/N	
J2#	26	Delimiters SHIPPING DATE	8	23	A/N	

FILE IDENT

U	8		
NAME	ACCESS	PROTECT	

PROJECT _____ BY _____ DATE _____

KEY SIZE 10	EFF. OPT	NUMBER OF RECORDS	RECORD SIZE 128	DISC NO.	SECTOR NO.	<input checked="" type="checkbox"/> PERMANENT <input type="checkbox"/> SEQUENTIAL <input type="checkbox"/> TEMPORARY <input checked="" type="checkbox"/> DIRECT
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FILE DESCRIPTION Inventory Master File (Key = Item Number)

PROGRAMS WHERE USED _____

CONTENTS

VAR NAME	ITEM SEQ	FIELD NAME	SIZE	POSITION	TYPE	PICTURE
T\$	1	Item Number	10		A/N	
U\$	2	Description	20		A/N	
Q	3	Quantity on Hand	7		N	#####0
R	4	Quantity on Order	7		N	#####0
F	5	Item Price <i>RETAIL</i>	7		N	####.00
S	6	Item Cost	7		N	####.00
V\$	7	Unit of Measure	2		A/N	
T	8	Committed	7		N	#####0
IL\$	9	Vendor Number	6		A/N	
U	10	Activity	7		N	#####0
HL\$	11	Location	2		A/N	
R7	12	Reorder Point	7		N	#####0
Delimiters			12			

FILE IDENT. U 9 PROJECT _____ BY _____ DATE _____
NAME ACCESS PROTECT

KEY SIZE <u>8</u>	EFF. OPT	NUMBER OF RECORDS	RECORD SIZE <u>128</u>	DISC NO.	SECTOR NO.	<input type="checkbox"/> PERMANENT <input type="checkbox"/> SEQU
						<input checked="" type="checkbox"/> TEMPORARY <input checked="" type="checkbox"/> Dif

FILE DESCRIPTION Salesman Commission File *CREATED DURING*
 (Key = Sales I.D. + Invoice # (or DB/CR Memo No.))

PROGRAMS WHERE USED _____

CONTENTS

VAR NAME	ITEM SEQ	FIELD NAME	SIZE	POSITION	TYPE	PICTURE
O0\$	1	Key	8		A/N	
E1\$	2	Invoice No.	6		A/N	
D1\$	3	Invoice Date	8		A/N	
C7	4	Invoice Amt. (After discount)	9		N	#####.00
C8	5	Commission Percent	5		N	##.00
C9	6	Commission Amount	8		N	#####.00
C1\$	7	Sales I.D.	2		A/N	
		Delimiters	7			

DATA FILE DEFINITION

FILE IDENT

V	3		
NAME	ACCESS	PROTECT	

 PROJECT _____ BY _____ DATE _____

KEY SIZE	EFF. OPT	NUMBER OF RECORDS	RECORD SIZE	128	DISC NO.	SECTOR NO.	<input type="checkbox"/> PERMANENT <input type="checkbox"/> SEC <input checked="" type="checkbox"/> TEMPORARY <input checked="" type="checkbox"/> DIRECT
8							

FILE DESCRIPTION Credit/Debit Memo Print File
 (Key = Credit/Debit Memo No. + "01")
I.E. cmbb19pl

PROGRAMS WHERE USED _____

CONTENTS

VAR NAME	ITEM SEQ	FIELD NAME	SIZE	POSITION	TYPE	PICTURE
O0\$	1	Key	8		A/N	
A\$	2	Customer Number <i>(OR 'VOID')</i>	6		A/N	
B\$	3	Customer Name	22		A/N	
C\$	4	Address	22		A/N	
D\$	5	Address	22		A/N	
E\$	6	Address	22		A/N	
A\$		"Void" on cancelled memos				
B\$		Memo # on cancelled memos				
		Delimiters	6			

DATA FILE DEFINITION

FILE IDENT V, 7 PROJECT _____ BY _____ DATE _____
NAME ACCESS PROTECT

KEY SIZE 18	EFF. OPT	NUMBER OF RECORDS	RECORD SIZE 128	DISC NO.	SECTOR NO.	<input checked="" type="checkbox"/> PERMANENT <input type="checkbox"/> TEMPORARY	<input type="checkbox"/> SEQUENTIAL <input checked="" type="checkbox"/> DIRECT
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FILE DESCRIPTION Accounts Receivable
(Key = Customer # + Invoice # + Transaction)

PROGRAMS WHERE USED _____

CONTENTS

VAR NAME	ITEM SEQ	FIELD NAME	SIZE	POSITION	TYPE	PICTURE
00\$	1	Cust # + Inv. # + "XXXXXX"	18		A/N	
J	2	Gross Amount (NEGATIVE IF CREDIT) <small>NEGATIVE</small>	9		N	###,###.00
K	3	Total Discount	8		N	##,###.00
L	4	Tax Amount	7		N	#,###.00
N	5	Freight Amount	7		N	#,###.00
P	6	Net Amount (J-K+L+N)	9		N	###,###.0
G1\$	7	Number of Transactions	2		A/N	
D1\$	8	Invoice Date	8		A/N	
V	9	Payment Amount	9		N	###,###.00
K1\$	10	Payment Date	8		A/N	
A1	11	Payment Discount Credit	8		N	##,###.00
F4	12	Other Allowance	7		N	#,###.00
A8	13	Code (Refund, DB Adj, Cr Adj)	1		N	#
		5 = Debit (Adj.)				
		6 = Credit (Adj.)				
		9 = Refund				
		Delimiters				
			13			

DATA FILE DEFINITION

FILE IDENT V9
NAME ACCESS PROTECT

PROJECT _____ BY _____

DATE _____

KEY SIZE <u>6</u>	EFF. OPT <u> </u>	NUMBER OF RECORDS <u> </u>	RECORD SIZE <u>256</u>	DISC NO. <u> </u>	SECTOR NO. <u> </u>	<input checked="" type="checkbox"/> PERMANENT <input type="checkbox"/> SEC <input type="checkbox"/> TEMPORARY <input checked="" type="checkbox"/> DIREC
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FILE DESCRIPTION Customer File
 (Key = Customer No.)

PROGRAMS WHERE USED _____

CONTENTS

VAR NAME	ITEM SEQ	FIELD NAME	SIZE	POSITION	TYPE	PICTURE
A\$	1	Customer Number	6		A/N	
B\$	2	Name	22		A/N	
C\$	3	Address 1	22		A/N	
D\$	4	Address 2	22		A/N	
E\$	5	Address 3	22		A/N	
CL\$	6	Salesman's Number	4X		A/N	
E	7	Discount	5		N	##.00
B	8	Current Invoices	10		N	#####.00
C	9	YTD Net Sales (After disc.)	7		N	#####
CI	10	On Account	8		N	#####.00
C2	11	Credit Limit	6		N	#####0
C3	12	YTD Credits	8		N	#####.00
* S3\$	13	Delinquent Indicator	1		A/N	
BØ	14	Largest Balance	7		N	#####
F5\$	15	Date Largest Balance	8		A/N	
F6\$	16	Date Last Payment	8		A/N	
C6	17	Current Credits	8		N	#####.00
C7	18	Current Debits	8		N	#####.00
Q0\$	19	Telephone Number	10		A/N	
Q8	20	Sales Tax	4		N	##.0 X
* S3#	<small>BYTES</small> 2+3	TYPE CODE	2			
S3#	4-7	# BEDS	4			
S3#	8-13	# ADMISS.	6			
S3#	14	N = NO SERVICE CHARGE	1			
		Delimiters	20			

DATA FILE DEFINITION

FILE IDENT Y 3 PROJECT _____ BY _____ DATE _____
NAME ACCESS PROTECT

KEY SIZE 2	EFF. OPT	NUMBER OF RECORDS	RECORD SIZE 256	DISC NO.	SECTOR NO.	<input checked="" type="checkbox"/> PERMANENT <input type="checkbox"/> SEQUENTIAL <input type="checkbox"/> TEMPORARY <input checked="" type="checkbox"/> DIRECT
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FILE DESCRIPTION Payroll Initialization File (Key = Company Code)

PROGRAMS WHERE USED **(NOTE)** Second field of 'YZ' record contains next check
 Third field of 'YZ' record contains check register status code:
 "0" = Register Run "1" = Register Not Run

CONTENTS

VAR NAME	ITEM SEQ	FIELD NAME	SIZE	POSITION	TYPE	PICTURE
H\$	1	Company Code	2		A/N	
H0\$	2	Company Name	28		A/N	
H1\$	3	Address 1	28		A/N	
H2\$	4	Address 2	28		A/N	
H3\$	5	Employer ID #	9		A/N	
H4\$	6	Period Ending (Weekly)	8		A/N	MM/DD/YY
H5\$	7	Check Date (Weekly)	8		A/N	MM/DD/YY
H6\$	8	Pay Period (Weekly)	2		N	01 to 52
H7\$	9	Period Hrs. (Weekly)	5		N	###.0
H8\$	10	Period Ending (Monthly)	8		A/N	MM/DD/YY
H9\$	11	Check Date (Monthly)	8		A/N	MM/DD/YY
I\$	12	Pay Period (Monthly)	2		N	01 to 12
I0\$	13	Period Hrs. (Monthly)	5		N	###.0
I1\$	14	Period Ending (Bi-weekly)	8		A/N	MM/DD/YY
I2\$	15	Check Date (Bi-weekly)	8		A/N	MM/DD/YY
I3\$	16	Pay Period (Bi-weekly)	2		N	01 to 26
I4\$	17	Misc. (Bi-weekly)	5		N	###.0
I5\$	18	Period Ending (Semi-weekly) ^{MONTHLY}	8		A/N	MM/DD/YY
I6\$	19	Check Date (Semi-weekly)	8		A/N	MM/DD/YY
I7\$	20	Pay Period (Semi-weekly)	2		N	01 to 24
I8\$	21	Period Hrs. (Semi-weekly)	5		N	###.0
J1\$	22	Weekly Ledger Size	2		N	0 to 52
J2\$	23	Monthly Ledger Size	2		N	0 to 12
J3\$	24	Bi-weekly Ledger Size	2		N	0 to 26
J4\$	25	Semi-monthly Ledger Size	2		N	0 to 24
		Delimiters	25			

DATA FILE DEFINITION

FILE IDENT 5 PROJECT _____ BY _____ DATE _____
NAME ACCESS PROTECT

SIZE <u>5</u>	EFF. OPT 	NUMBER OF RECORDS 	RECORD SIZE <u>256</u>	DISC NO. 	SECTOR NO. 	<input checked="" type="checkbox"/> PERMANENT <input type="checkbox"/> SEQUENTIAL <input type="checkbox"/> TEMPORARY <input checked="" type="checkbox"/> DIRECT
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FILE DESCRIPTION Income Tax Tables
 Key = Taxing Authority

PROGRAMS WHERE USED When used in Gross-to-Net calculation program A, B & C variables are a dimensioned array (DIM A(10), B(10), C(10))

CONTENTS

VAR NAME	ITEM SEQ	FIELD NAME	SIZE	POSITION	TYPE	PICTURE
A\$	1	Taxing Authority Ident.	5		A/N	
D6	2	Aggregate Income Sw. (Annualize)	1		N	0=Do not annualize 1=Annualize Income
D1	3	Standard Deduction %	3		N	.00
D2	4	Max. Amt. Standard Deduction	6		N	#####0
D7	5	Exemption Indicator	1		N	0=Not Applicable 1=Deduct. from Gross
A0	6	1st. Exemption Amount	4		N	###0
B0	7	2nd. Exemption Amount	4		N	###0
C0	8	All other Exemption Amounts	4		N	###0
D4	9	F.I.T. Deduction Sw.	1		N	0=Not Applicable 9=FIT sub. for Gross
A1	10	Tax Pct. 1st. Bracket	5		N	.0000
B1	11	Base Tax 1st. Bracket	7		N	#####.00
C1	12	Upper Limit 1st. Bracket	6		N	#####0
A2	13	Tax Pct. 2nd. Bracket	5		N	.0000
B2	14	Base Tax 2nd. Bracket	7		N	#####.00
C2	15	Upper Limit 2nd. Bracket	6		N	#####0
A3	16	Tax Pct. 3rd. Bracket	5		N	.0000
B3	17	Base Tax 3rd. Bracket	7		N	#####.00
C3	18	Upper Limit 3rd. Bracket	6		N	#####0
A4	19	Tax Pct. 4th. Bracket	5		N	.0000
B4	20	Base Tax 4th. Bracket	7		N	#####.00
C4	21	Upper Limit 4th. Bracket	6		N	#####0
A5	22	Tax Pct. 5th. Bracket	5		N	.0000
B5	23	Base Tax 5th. Bracket	7		N	#####.00
C5	24	Upper Limit 5th. Bracket	6		N	#####0

DATA FILE DEFINITION

FILE IDENT Y, 6 PROJECT _____ BY _____ DATE _____
NAME ACCESS PROTECT

KEY SIZE <u>14</u>	EFF. OPT 	NUMBER OF RECORDS 	RECORD SIZE <u>384</u>	DISC NO. 	SECTOR NO. 	<input type="checkbox"/> PERMANENT <input type="checkbox"/> SEQUE <input checked="" type="checkbox"/> TEMPORARY <input checked="" type="checkbox"/> DIREC
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FILE DESCRIPTION Payroll Work File

Key = Company + Pay Code + Dept. # + Employee # + Check #

*CREATED + DELETED WITH
EACH PAYROLL*

PROGRAMS WHERE USED _____

CONTENTS

VAR NAME	ITEM SEQ	FIELD NAME	SIZE	POSITION	TYPE	PICTURE
W\$	1	Company Code	2		A/N	
		Pay Cycle	1		A/N	
		Dept. No.	2		A/N	
		Employee No.	5		A/N	
		Check No.	4		A/N	Number appears o if pre-issued ch
W0\$	2	Pay Period Ending Date	8		A/N	MM/DD/YY
W1\$	3	Check Date	8		A/N	MM/DD/YY
W2\$	4	Pay Period	2		N	WK 01-52 Bi-Wk 0 Mo 01-12 Semi-Mo
W(2)	5	Loan Deduction	6		N	XXX.00
	3	Garn. Deduction	6		N	XXX.00
	4	Bonds Deduction	6		N	XXX.00
	5	Savings Deduction	6		N	XXX.00
	6	Hosp. Deduction	6		N	XXX.00
W(7)	10	Misc. #1 Deduction	6		N	XXX.00
W5\$	11	Misc. Code #1	1 or 2		A/N	1st Char is ASC= If check was upd
W(8)	12	Misc. #1 Deduction	6		N	XXX.00
W6\$	13	Misc. Code #2	1		A/N	
W(9)	14	Fed. Tax Increment	6		N	XXX.00
W	15	Regular Earnings	7		N	XXXX.00
W(10)	16	Overtime Earnings	6		N	XXX.00
	11	Premium Earnings	6		N	XXX.00
	12	Sick Earnings	6		N	XXX.00
	13	Holiday Earnings	6		N	XXX.00
	14	Vacation Earnings	6		N	XXX.00
	15	Other Earnings	6		N	XXX.00

DATA FILE DEFINITION

JOB 1 / FOUR

PAGE 1 OF

FILE IDENT Y 18 PROJECT _____ BY _____ DATE _____
NAME ACCESS PROTECT

KEY SIZE	EFF. OPT	NUMBER OF RECORDS	RECORD SIZE	384	DISC NO.	SECTOR NO.	<input checked="" type="checkbox"/> PERMANENT <input type="checkbox"/> SEC <input checked="" type="checkbox"/> TEMPORARY <input checked="" type="checkbox"/> DIREC
16							

FILE DESCRIPTION Payroll Ledger File ~~CREATED~~

Key = Company + Pay Code + Dept. # + Employee #
 + Pay Period + Check #

PROGRAMS WHERE USED _____ *MAINTAINED WITH EACH PAYROLL*

CONTENTS

VAR NAME	ITEM SEQ	FIELD NAME	SIZE	POSITION	TYPE	PICTURE
W\$	1	Company Code	2		A/N	
		Pay Cycle	1		N	#
		Dept. No.	2		A/N	
		Employee No.	5		A/N	
		Pay Period	2		N	##
		Check No.	4		N	####
W0\$	2	Pay Period Ending Date	8		A/N	MM/DD/YY
W1\$	3	Check Date	8		A/N	MM/DD/YY
W2\$	4	Pay Period	2		N	Wk 01-52 Bi-Wk Mo 01-12 Semi-Mc
W(2)	5	Loan Deduction	6		N	XXX.00
	3 6	Garn. Deduction	6		N	XXX.00
	4 7	Bonds Deduction	6		N	XXX.00
	5 8	Savings Deduction	6		N	XXX.00
	6 9	Hosp. Deduction	6		N	XXX.00
W(7)	10	Misc. #1 Deduction	6		N	XXX.00
W5\$	11	Misc. Code #1	1		A/N	
W(8)	12	Misc. #2 Deduction	6		N	XXX.00
W6\$	13	Misc. Code #2	1		A/N	
W(9)	14	Fed. Tax Increment	6		N	XXX.00
W	15	Regular Earnings	7		N	XXXX.00
W(10)	16	Overtime Earnings	6		N	XXX.00
	11 17	Premium Earnings	6		N	XXX.00
	12 18	Sick Earnings	6		N	XXX.00
	13 19	Holiday Earnings	6		N	XXX.00
	14 20	Vacation Earnings	6		N	XXX.00
W(15)	21	Other Earnings	6		N	XXX.00

DATA FILE DEFINITION

FILE IDENT Y, 9 PROJECT _____ BY _____ DATE _____
NAME ACCESS PROTECT

KEY SIZE <u>7</u>	EFF. OPT _____	NUMBER OF RECORDS _____	RECORD SIZE <u>512</u>	DISC NO. _____	SECTOR NO. _____	<input checked="" type="checkbox"/> PERMANENT <input type="checkbox"/> SEC <input type="checkbox"/> TEMPORARY <input checked="" type="checkbox"/> DIREC
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FILE DESCRIPTION Employee Master File
Key = Company Code + Employee Code

NOTE: First digit of employee number must equal pay cycle (see below)

PROGRAMS WHERE USED _____

CONTENTS

VAR NAME	ITEM SEQ	FIELD NAME	SIZE	POSITION	TYPE	PICTURE
ES	1	Company Code	2		A/N	
		Employee No.	5		A/N	
E0\$	2	Department Code	2		A/N	
E1\$	3	Social Security No.	9		N	
E2\$	4	Employee Name	25		A/N	
E3\$	5	Street Address	25		A/N	
E4\$	6	City, State, Zip	25		A/N	
E5\$	7	Type Pay	1		A/N	S=Salary, H=Hour
E	8	Hourly Rate	7		N	Store as Show XXXX.00 XX
E1	9	Salary	7		N	XXXX.00
E6\$	10	Pay Cycle	1		N	0=Wkly 2=Bi-Wkl 1=Mthly 3=Semi-M
E2	11	No. of Dependents (FWT)	2		N	X0
E7\$	12	State Tax Code	2		N	XX
E3	13	No. of Dependents (CWT)	2		N	X0
E8\$	14	Local Tax Code	2		A/N	
E9\$	15	Local Resident Indicator	1		A/N	R=Resident N=Non-Resident
F\$	16	Date Hired	6		A/N	MMDDYY
F0\$	17	Phone No.	10		A/N	
F1\$	18	Date Terminated	6		A/N	MMDDYY
F2\$	19	Date of Birth	6		A/N	MMDDYY
F3\$	20	Employee Status Code	1		A/N	Null, $\frac{1}{2}$ = Activ T = Termi
F4\$	21	Marital Status	1		A/N	M=Married, S=

DATA FILE DEFINITION

FILE IDENT Y 9 PROJECT _____ BY _____ DATE _____
NAME ACCESS PROTECT

Y. SIZE <u>7</u>	EFF. OPT _____	NUMBER OF RECORDS _____	RECORD SIZE _____	DISC NO. <u>512</u>	SECTOR NO. _____	<input checked="" type="checkbox"/> PERMANENT <input type="checkbox"/> SECURITY	<input type="checkbox"/> TEMPORARY <input checked="" type="checkbox"/> DIRECT
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FILE DESCRIPTION Employee Master File (Continued)

PROGRAMS WHERE USED _____

CONTENTS

VAR NAME	ITEM SEQ	FIELD NAME	SIZE	POSITION	TYPE	PICTURE
<u>YEAR-TO-DATE DEDUCTIONS</u>						
E(18)	43	Federal Wage Tax	8		N	XXXXX.00
19	44	FICA	6		N	XXX.00
20	45	State Wage Tax	7		N	XXXX.00
21	46	Local Wage Tax	7		N	XXXX.00
22	47	State Disability Insurance	7		N	XXXX.00
<u>YEAR-TO-DATE HOURS</u>						
23	48	Regular Hours	6		N	XXXX.0
24	49	Overtime Hours	5		N	XXX.0
25	50	Premium Hours	5		N	XXX.0
26	51	Sick Hours	5		N	XXX.0
27	52	Holiday Hours	5		N	XXX.0
28	53	Vacation Hours	5		N	XXX.0
29	54	Other Hours	5		N	XXX.0
<u>QUARTER-TO-DATE</u>						
30	55	Gross	7		N	XXXX.00
31	56	Federal Wage Tax	6		N	XXX.00
32	57	FICA	6		N	XXX.00
33	58	State Wage Tax	6		N	XXX.00
34	59	Local Wage Tax	6		N	XXX.00
(35)	60	State Disability Insurance	6		N	XXX.00
		Delimiters	60			